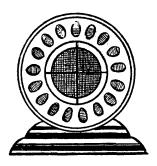


## Christmas Cards for Hand Colouring



## Tally Ho! Art Shops

331 Bay Street, Room 206
Toronto, Ontario



# Tally-Ho Everybody!

**F**OR the next hour or so I am sure you are going to be greatly interested in the pages that follow in this catalogue.

For seven months we have laboured and worked to create the new designs and ideas embodied in the 1931 catalogue of Christmas cards for hand colouring.

As you probably know, we have given our Hand Coloured Card Department a new name. So rapidly did it grow that we had to form a big department of its own and organize it as Tally Ho! Art Shop. From the small beginning of four years ago this department has grown tremendously.

Now, with the ten years of experience of Premier Art Guild back of it, and the four years of Hand Coloured experience, we can offer you the best assortment and service in cards for hand colouring anywhere in the Dominion.

Read every line carefully, choose your cards carefully, and you will enjoy both colouring the cards and selling them as a profitable hobby.

Yours for success,

WM., BALDWIN, President,

#### IMPORTANT

TALLY HO! ART SHOP is the new name of the Hand Coloured Card Department of Premier Art Guild. William Baldwin, originator of Premier Art Guild, owns and controls both companies. Tally Ho! Art Shop sells ONLY Premier Art Guild Cards. We are segregating the Art Department from the Manufacturing Plant for your benefit and convenience.



WILLIAM BALDWIN
President
Premier Art Guild
and
Tally Ho! Art Shop

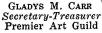


A view showing the modern facilities and equipment of Tally Ho! Art Shop, Tally Hoadquarters for Art Supplies."



Where Premier Art Guild Personal Cards and Tally Ho! Cards for Hand Colouring are created. 100% Canadian from start to finish.







Dorothy Dey
Manager
Tally Ho! Art Shop

A BOVE are views of the wonderful plant in which Tally Ho! cards are designed, engraved and printed. In less than ten years this industry has grown from a small, though enthusiastic beginning to one of Canada's leading enterprises in this field. To-day the manufacturing plant occupies the whole top floor of a modern building on Victoria St., Toronto. It has a retail sales store at Tally Ho! Art Shop, corner of Adelaide and Bay Sts., Toronto, and agents and customers throughout Canada.

## What Does Hand Colouring of Cards Mean?



THERE are many artistic people who do not have time or money to create their own designs for Christmas cards, yet they do not wish to buy the stereotyped printed cards that are offered in the stores. They want to send to their friends cards with a personal touch, so they buy cards from Tally Ho! Art Shop which have designs and pictures printed or engraved in black and white. These cards they colour or tint to the best of their artistic ability. Thus, for a few cents per card plus a little enjoyable work, they can create really beautiful cards—all hand painted.

Every year thousands of people are turning to this method of making their own cards. Other thousands are doing this and selling the cards to their friends and acquaintances. It is a most enjoyable and profitable hobby. If you have not tried making your own cards you have a real surprise in store. If you have done such work in previous years we know you will be sending in real orders for cards to Tally Ho! Shop this year. Throughout the country we have thousands of loyal customers who look forward eagerly to receiving this catalogue. In fact, we always have many, many requests for it before it is off the press.

For 1931 we have put the best effort possible into the creation of better designs for the money. We realize as well as anybody else that the year just past has meant harder work, more energetic effort for everyone in business. The idea of "more for the dollar" has been our creed and we think you will agree that you have never seen better values or better cards for the money.

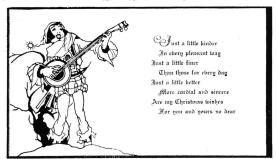
#### THE TOUCHES OF COLOUR MAKE THEM DISTINCTIVE



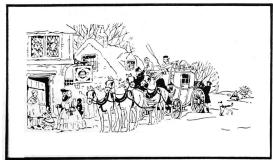
No. 770-Size 31/2 x 61/8-Price 5c



No. 771-Size 31/2 x 61/8, Deckle Edges-Price 5c



No. 768—Size  $3\frac{1}{2}$  x  $6\frac{1}{8}$ , Red and Gold Edge—Price 5c



No. 757-Size 31/2 x 61/8, Die Sunk Folder-Price 6c



No. 713—Size 3½ x 4½, Four Page French Folder, Parchment—Price 5c

#### **SYMBOLS**

OF the joyous season, holly wreaths, Christmas carols, Yule logs, snowy village scenes, coaching parties, all these recall the centuries of happy Yuletides that have past. To-day these fond memories are brought freshly to mind in the Tally Ho! Cards in this book.



No. 714—Size 3½ x 4½, Deckle Edged Folder Price 5c

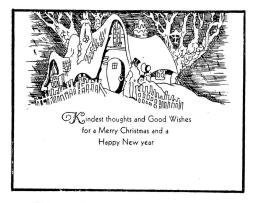
## A PAYING PASTIME THAT BRINGS FUN AND MONEY



No. 723-Size 4 x 5, Buff Stock Folder-Price 6c



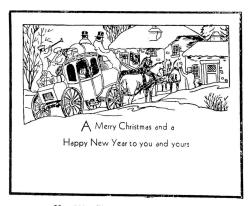
No. 726-Size 4 x 5-Price 41/2c



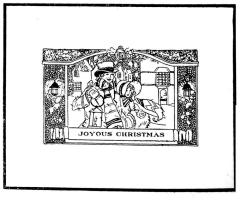
No. 728-Size 4 x 5, Buff Stock-Price 41/2c

#### IN THIS AGE

WHEN machine made articles are so common, people appreciate anything that has a touch of hand work. Such articles are more personal and more distinctive than thousands of mediocre cards that are turned out by mechanical printing presses. "The magic touch of hand colour adds soul and personality to Christmas cards."



No. 727—Size 4 x 5—Price 41/2c



No. 721-Size 4 x 5, Buff Stock Folder-Price 6c

If you are in Toronto you can fill your own order by calling at Tally Ho! Art Shop. All cards are conveniently arranged on special display stands.

#### REMEMBER YOUR OLD FRIENDS THIS YEAR



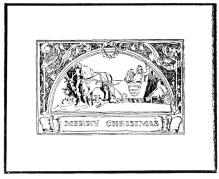
No. 718-Size 4 x 5, Deckle Edge Folder-Price 6c



No. 725-Size 4 x 5, Deckle Edge Folder-Price Sc

#### **THROUGHOUT**

THIS catalogue you will observe the great variety and individuality of the designs and greetings. It is a real thrill to take a black and white design and in a few moments create a thing of beauty with a few deft touches of living colour. It is soul satisfying to feel that you are creating something beautiful and useful.



No. 733-Size 4 x 5, Folder-Price 6c



No. 732-Size 4 x 5, Deckle Edge Folder-Price 6c



No. 729-Size 4 x 5, Grey Stock-Price 41/20

We will send our catalogue to any of your friends interested in painting. Please send us their names and addresses.

### CANADIAN CARDS FOR CANADIAN PEOPLE



No. 758-Size 31/2 x 61/8, Buff Stock, Deckled Edges-Price 5c



No. 759—Size 3½ x 6½, Buff Stock, Bottom Border Red and Gold— Price 5c



No. 769—Size 3½ x 6½, Deckle Edges-Price 5c



No. 767-Size 31/2 x 61/8. Deckle Edges-Price 5c



No. 744—Size 2½ x 6, Book Mark, Gold Border— Price 3½c

#### **CHRISTMAS IS**

REALLY the happiest season of all the year. How easy to create joy and love by sending a simple card to friends and acquaintances, and how easy and inexpensive when you paint your own cards.



No. 745—Size 2½ x 6, Book Mark, Gold Border-Price 3½

## How to Sell TALLY-HO! Cards for Hand Colouring . . .

E find from past experience that agents or customers who make the biggest success in handling Tally Ho! cards are those who get to work early. You don't have to wait for the first flurry of snow to get orders for Christmas cards. The time to get real orders is when the other fellow is asleep or is thinking more of pleasure than profit. First of all make up a list of your friends and acquaintances with their telephone numbers. Then phone them or send a post card advising them that you will be very pleased to call and show samples of an exclusive line of hand painted Christmas Cards, that you yourself painted. Make as many definite appointments as you can.

Now, the best way to get the orders when you call is to have your samples made up as attractively as you can. Our suggestion is that you get a complete assortment of all Tally Ho! Cards and colour them up. Then mount these in an album or sample portfolio (you can get a portfolio from us for \$1.00). Under each card you can write your prices per dozen, two dozen, etc. It is much easier to show cards in a book than just loose and it creates a better impression on the customer.

Public institutions, banks, insurance companies and other places employing large staffs are excellent outlets for sales. You can often interest your acquaintances who work for such organizations to take orders for a small commission.

Sunday school classes, girls' clubs, public and high school girls and boys, college students and others are eager to earn money and enjoy the fun of being agents.

You can often get some store such as a stationery store or a drug store, to let you display your book on their counters. They will gladly take orders for you for a nominal commission.

There are many other methods of getting orders that will occur to you as you go along.

You will certainly get considerable fun and profit from the fascinating game of hand colouring Tally Ho! Cards. Everyone who buys these cards from you will be an enthusiastic supporter for you.

Be sure the assortment of Tally Ho! Cards you make up is varied, because tastes vary. The larger the assortment you show the more prospects you will please and the more money you will make.

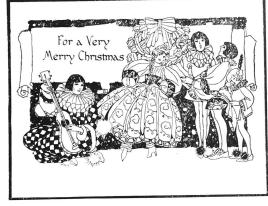
We do not buy back hand coloured cards. Our customers can make more money selling them themselves.



#### ENJOY HAPPY HOURS PAINTING CARDS



No. 747—Size 2½ x 6, Book Mark, Gold Border— Price 3½c



No. 798-Size 43/4 x 61/4, Folder-Price 9c

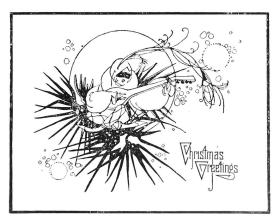




No. 746—Size 2½ x 6, Book Mark, Gold Border— Price 3½c



No. 772—Size 31/2 x 61/8—Price 5c

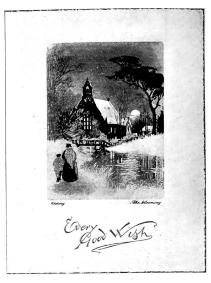


No. 799—Size 43/4 x 61/4, Folder—Price 9c

#### MAKE REAL MONEY THIS EASY WAY



No. 776—Size 43/4 x 61/4, Engraved Folder, Deckle Edge—Price 9c



No. 775—Size 4¾ x 6¼, Engraved Folder, Die Sunk, c, Deckle Edges—Price 9c



No. 786—Size 43/4 x 61/4, Buff Stock, Engraved Folder



No. 789—Size 4¾ x 6¼, Picture in Black and White Mounted on Grey, Die Sunk, Deckle Edge Folder— Price 9c

Good quality envelopes supplied to match all cards. Take advantage of discounts listed on page 20.



As a special inducement for you to get started painting Tally Ho! cards we will send you a trial assortment that is a real value for the money.

Box contains beautiful Christmas cards—the pick of our designs—along with a professional Jerbok Paint Brush and a complete set of water colour films. This assortment is a real genuine bargain.

Everything you need is included—cards, colour films and brush. The cards are worth from \$3.00 to \$4.00 when properly coloured. This is your opportunity to get started at a real hobby at a small cost.

## Only \$100 Send order in today

#### BRING JOY TO ALL BY CREATING BEAUTY



No. 738-Size 4 x 5, Engraved Folder-Price 6c



No. 743—Size 4 x 5, Engraved, Deckle Edges— Price 4½c



No. 736—Size 4 x 5, Engraved, Bottom Border Red and Gold—Price 4½c



No. 740—Size 4 x 5. Engraved, Bottom Border Red and Gold—Price 4½c



No. 742—Size 4 x 5, Engraved, Deckle Edges— Price 4½c



No. 735—Size 4 x 5, Engraved, Name Panel— Price 4½c

#### VALUE OF LARGE ORDERS

There is more money in handling larger orders. The discounts shown on page 20 are well worth trying for. Your selling effort is not much more on larger quantities—it just requires confidence and honest effort.



#### COMPLETE LINE

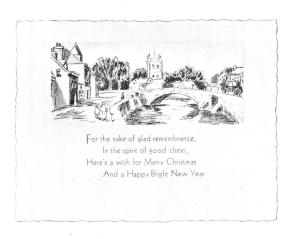
Read page 10 very carefully. The "Complete Line Box" Offer is very important to you. In other years our customers have found that they get the biggest orders when they show full assortment in sales portfolio.



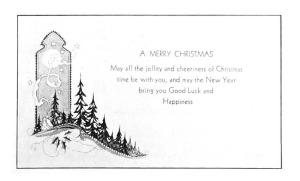
Card—Brush—a bit of colour—this is the recipe for many an hour's fun both for pleasure and profit. Paint Tally Ho! Art Shop cards and you will become a real adept of this enjoyable hobby.



No. 761—Size 3½ x 6½, Engraved, Name Panel—Price 5c



No. 784—Size 4¾ x 6¼, Picture in Black and White Mounted on I Grey, Die Sunk, Deckle Edge Card—Price 7c



No. 762—Size 31/2 x 61/8, Engraved—Price 5c 15

#### LOCATION MAP OF TALLY HO! ART SHOP



No. 703—Size  $3\frac{1}{2}$  x  $4\frac{1}{2}$ —Price  $3\frac{1}{2}$ c

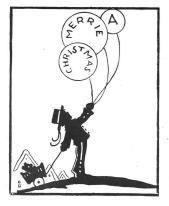




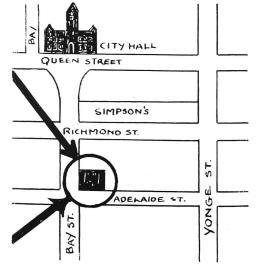
No. 705—Size 3½ x 4½—Price 3½c



No. 711-Size 31/2 x 41/2, Deckle Edged Folder Price 5c



No. 704—Size 3½ x 4½, Deckled Edges— Price 3½c



## MINUTES FROM THE CITY HALL

SHOPS

#### CANADIAN ARTISTS CREATED THESE DESIGNS



No. 709—Size 3½ x 4½, Deckle Edged Folder Price 5c



No. 701-Size 31/2 x 41/2-Price 31/2c



No. 710—Size 3½ x 4½, Deckle Edged Folder Price 5c



No. 712-Size 3½ x 4½, Four Page French Folder, Parchment-Price 5c



No. 707-Size 31/2 x 41/2-Price 31/2e



No. 702—Size 3½ x 4½—Price 3½e



## LOCATION MAP OF TALLY-HO! ART SHOPS . . .

TALLY HO! Art Shop is located in the Stair Building, 331 Bay St., corner Adelaide, Toronto. Elevator service direct to second floor—then room 206. Here you will find a complete assortment of cards, colours, brushes, pictures, etc.—a real world of art where you will enjoy a pleasant half hour browsing around. Miss Dey and her assistants will welcome your personal visits.

17

#### EARN REAL MONEY AT WORK THAT IS PLAY



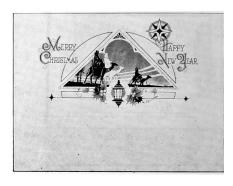
No. 706-Size 31/2 x 41/2-Price 31/2c



No. 737—Size 4 x 5, Engraved, Name Panel— Price 4½c



No. 716—Size 3½ x 4½, Engraved, Deckled Edge Folder—Price 5c



No. 741—Size 4 x 5, Engraved, Name Panel— Price 4½c



No. 717—Size 3½ x 4½, Engraved, Deckled Edge Folder—Price 5c



No. 739—Size 4 x 5, Engraved, Gold Edges—Price 41/2c

The hundred designs shown in this catalogue comprise a wide range of designs and greetings. There are cards to meet every taste. You can make a nice income this year by painting, showing and selling Tally Ho! Christmas Cards. Send in your order to-day. (Be sure you include the Complete Line Box in your first request.)

#### PLEASURE AND PAY-IF YOU COLOUR TALLY HO! CARDS



No. 802—Size 4 x 5, Grey Stock, Embossed in Gold— Price 5c



No. 715-Size 3½ x 4½, Embossed in Gold, Deckled Edges-Price 4c



No. 731—Size 4 x 5, Buff Stock, Embossed in Gold— Price 5c

#### All Designs on This Page Gold Embossed

Look at these cards carefully. Every one is richly embossed in metallic gold—the raised lines of the designs look like a rich mosaic when colour has been applied. You'll love these designs and they will sell very rapidly. Make sure you include some of these in your first order. We are certain you will order many more in your repeat orders.



No. 800—Size 3½ x 4½, Embossed in Gold— Price 4c



No. 801-Size 4 x 5, Embossed in Gold-Price 5c

#### THE COMPLETE LINE BRINGS THE BIG ORDERS



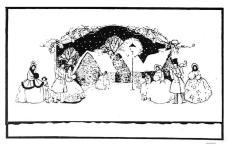
No. 751—Size 3¼ x 5½, Deckle Edged Folder— Price 5c



No. 755-Size 31/4 x 51/8, Deckle Edge Folder-Price 5c



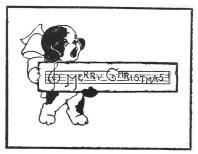
No. 754-Size 31/4 x 51/8, Deckle Edge Folder-Price 5c



No. 753-Size 31/4 x 51/8, Deckle Edge Folder-Price 5c



No. 734-Size 4 x 5, Engraved, Folder-Price 6c



No. 700—Size 3½ x 4½, Deckled Edges— Price 3½c

#### SPECIAL DISCOUNTS

Figure out how many cards you should be able to sell this season and send in your order for them now. The larger the order—the more you can save. Try to make each order large enough to earn one of these discounts.

On all individual orders for cards only of \$5.00 or more deduct 10% from regular listed catalogue prices.

On all individual orders for cards

only of \$10.00 or more deduct 15% from regular listed catalogue prices.
On all individual orders for cards

only of \$100.00 or more deduct 20%

from regular listed catalogue prices.

ABOVE DISCOUNTS ARE ALLOWED ON CARDS ONLY. No other articles in the catalogue can be included to make up an amount for discount.

These discounts are positively the only discounts we give. Be sure to deduct this discount yourself, for it is impossible for us to check each order for discounts. Just subtract it from the total of your card order and remit the balance.

NOTE:-Special discounts on quantity orders apply to CARDS only. Do not include Paints, Brushes, Art Supplies, Tags, Seals, Ribbon or any other merchandise for discount.

#### EVERY CARD IS MADE IN OUR STUDIOS



No. 724-Size 4 x 5, Buff Stock-Price 41/2c



No. 722-Size 4 x 5, Folder-Price 6c



No. 730-Size 4 x 5, Grey Stock-Price 41/2c



No. 750—Size 31/4 x 51/5, Engraved, Deckle Edges— Price 4c



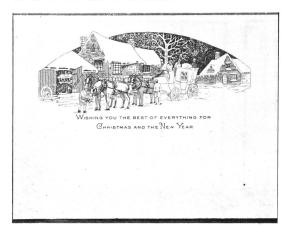
No. 719-Size 4 x 5, Folder-Price 6c



No. 720-Size 4 x 5, Folder-Price 6c

We will send our catalogue to any of your friends interested in painting. Please send us their names and addresses.

#### ENJOY PLEASANT EVENINGS OF PAINTING



No. 778-Size 43/4 x 61/4, Engraved, Name Panel-Price 7c



No. 760-Size 31/2 x 61/8, Engraved, Name Panel-Price 5c



No. 791—Size 43/4 x 61/4, Picture in Black and White Mounted on Blue, Die Sunk, Deckle Edge Folder—Price 9c



## TEACHERS! Attention

Your pupils will probably ask you where they can get cards to colour for Christmas. You will confer a favour upon us and upon them if you mention Tally Ho! Christmas cards for hand colouring. The desire to create artistic things is sometimes hampered by lack of experience in drawing but through these cards your students can satisfy their artistic urge by colouring and at the same time they are creating useful gifts.

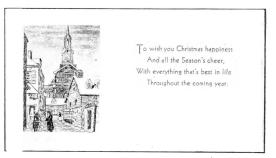


## TO CUSTOMERS IN TORONTO

We extend a personal invitation to all present and future customers to visit our studios at 331 Bay St., Toronto. To those who live in the city this retail store will be especially useful. Come as often as you like and stay as long as you wish. This studio was opened for your benefit—please make as much use of it as you can. Remember the address—331 Bay St., Room 206 (corner Bay and Adelaide).

#### "THE MAGIC TOUCH OF COLOUR" CREATES ART

A good workman does not complain of his tools, so, too, the real artist uses only the best materials. If a thing is worth doing it is worth doing well. When you get the urge to draw or paint, choose the best pencils, brushes, colours, etc., that you can buy for the money. Real satisfaction comes when you are unhampered by inferior materials.



No. 764-Size 31/2 x 61/8, Engraved, Die Sunk-Price 5c

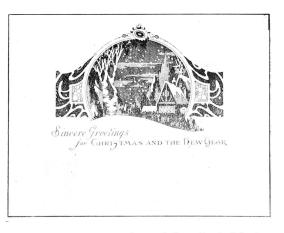


No. 788—Size 4¾ x 6¼, Picture in Black and White Mounted on Mauve, Die Sunk, Deckle Edge Card—Price 7c

If you are in Toronto you can fill your own order by calling at Tally Ho! Art Shop, where a quantity of every card is conveniently arranged on special display stands. You can pick out the cards you like and in this way can see the actual card in black and white as well as a coloured sample of each number.

Tally Ho! Art Shop is here for your convenience—enjoy a pleasant as well as a profitable half hour looking at our different colour schemes, etc. Many of our friends who are in doubt as to just how a certain card should be coloured may find some very helpful suggestions by calling at Tally Ho! Art Shop. Feel free to drop in any time you would like a suggestion on how to colour a particular card.

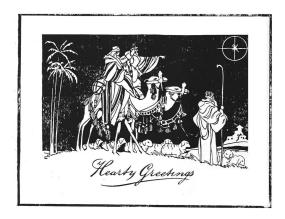
Hundreds of letters from satisfied customers are on our files. A glance through these letters shows that amateur artists are delighted with the beautiful designs and pictures created in the Premier Art Guild Studios for Tally Ho! Art Shops. Our main success since we started has been in the prompt handling of orders and in the high quality of every card we sell.



No. 774—Size 4¼ x 6¼, Engraved, Name Panel—Price 7c 23

#### TALLY HO! CARDS ARE ALL CANADIAN

No. 765-Size 31/2 x 61/8, Engraved Folder-Price 6c



No. 796-Size 43/4 x 61/4, Folder-Price 9c



No. 766-Size 31/2 x 61/8, Grey, Engraved Folder-Price 6c

#### Amateur Artists

Pity the poor person without a hobby. People who have interests that take them away from the humdrum affairs of life are generally the happiest and the most successful. Many people to-day have turned to painting and drawing as a thrilling way to spend spare time. Many of these people are colouring cards for their own use and for sale to others. Start enjoying real fun by sending in an order for Tally Ho! cards for Hand Colouring.



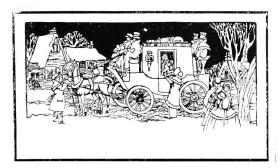
#### TO PARENTS

Have you a boy or girl who has a special bent for drawing, sketching or painting? Lucky indeed is the artistically inclined person who has parents and friends who are interested in his or her work. A little encouragement is all that young folks need to really do worth while things in art.

Tally Ho! Art Shop is equipped to supply every need of the artist—amateur or professional. Paints, paper, pencils, inks, colours, cards, etc., are the best we can handle.

Give your son or daughter a real chance to advance. Show them this catalogue and give them a few words that will spur them on. Besides they can earn enough from this hobby to pay for further instruction and supplies.

#### BRING JOY AT CHRISTMAS WITH THESE CARDS



No. 756-Size 31/2 x 61/8, Folder-Price 6c



No. 785—Size 434 x 614, Picture in Black and White Mounted on Buff. Die Sunk. Deckle Edge Card—Price 7c

#### LOOK AHEAD

## Build Your Own Business and be Happy

If you want to build up a really permanent vocation you can do so by colouring Tally Ho! cards. After your first season you will find that you have created a clientele that will come back each year for more and more.

Read this book carefully and you will find a new line of work that is intensely interesting and profitable.

#### Canadian Cards

This year's catalogue is the most ambitious one we have ever produced. In the 100 designs shown you will find variety and quality to suit every taste. Examine each card closely—read the greetings and mottoes. We are certain you will find no better values anywhere—and every card is MADE IN CANADIANS FOR CANADIANS.



No. 763-Size 31/2 x 61/8. Engraved-Price 5c

## Visit the Tally-Ho Art Shop

This photograph will be familiar to the thousands of people who visited our booth in the Manufacturers' Building at the C.N.E. last year. Photo shows—left, Wm. Baldwin, President Premier Art Guild and Tally Ho! Shops; right, Miss Gladys Carr, Secretary-Treasurer Premier Art Guild, and centre, Miss Dorothy Dey, Manager Tally Ho! Shops.

Buy

Made

in

Canada

Cards

Save

Duty

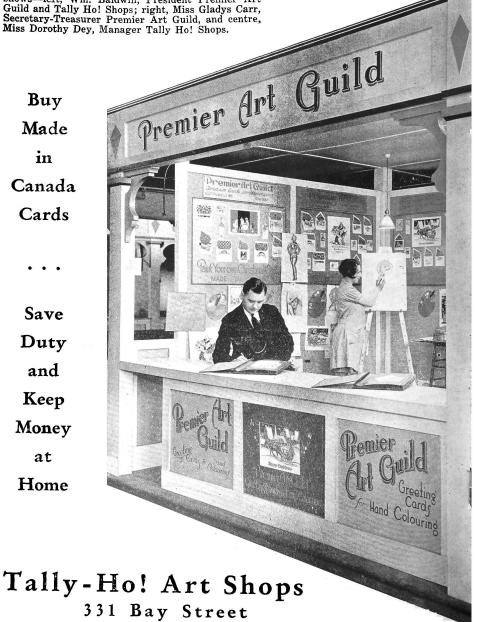
and

Keep

Money

at

Home



**TORONTO** 

## and Premier Art Guild Booth at the Canadian National

Premier Art Guild

Exhibition -- Aug. 28

to September 12



This year we will be pleased to renew acquaint-ances and show you a bigger and better display of our work. If you come to the Exhibition BE SURE to call on us. There are hundreds of questions we will be glad to answer. Feel free to visit us—no obligation to buy anything—just a friendly chat about one of the most absorbing of all hobbies—ART.

Our Booth No. 80 is in Manufacturers' Building No. 2, under Grandstand.

#### CHRISTMAS BRINGS BACK FOND MEMORIES



No. 783—Size 434 x 634, Engraved Calendar, Grey Mount, Red Ribbon—Price 10c



No. 781—Size 43/4 x 61/4, Engraved Calendar, Blue Mount, Blue Ribbon—Price 10c



No. 782—Size 4¾ x 6¼. Engraved Calendar, Mauve Mount, Blue Ribbon—Price 10c



No. 779—Size 43/4 x 63/4, Engraved Calendar, Buff Mount, Orange Ribbon—Price 10c

#### A DASH OF COLOUR - WORKS OF ART



No. 780—Size 4% x 61/4, Engraved Calendar, Mauve Mount, Blue Ribbon—Price 10c

#### Five Wonderful Engraved Calendars

#### Mounted on coloured backgrounds with beautiful silk ribbon ties

On these two pages you will see five lovely calendars, printed on deckled edge paper with beautiful designs, mounted on delightful coloured backgrounds.

Each design is a genuine engraving. When these pictures are coloured up they will be charming gifts. The calendar pads are modern and show the twelve months at a glance.

Calendars are big sellers. They are popular with everybody because they are year-round remembrances of your friendship. People would far rather hang an intimate personal calendar in their rooms than the average cheaply printed commercial calendar.

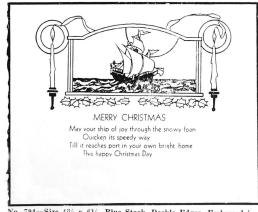


No. 795—Size 4¾ x 6¼. Buff Stock, Deckle Edges Price 7c

#### OVERSEAS CARDS

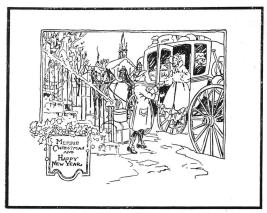
For the people who have journeyed to this country from distant lands, there is a special appeal in these two "O'er the seas" cards. Distance may separate lonesome hearts, but the ties of friendship are maintained by delightful remembrances such as these.

From experience we find that ship scenes are very popular, and the sentiments expressed on these designs are very appropriate. Make sure you include some of these in your first order.



No. 794—Size 43/4 x 61/4. Blue Stock, Deckle Edges, Embossed in Gold—Price 71/2c

#### PAINT YOUR OWN - SELL YOUR OWN



No. 797-Size 43/4 x 61/4, Folder-Price 9c



No. 793—Size 43/4 x 61/4, Buff Stock, Folder—Price 9c



No. 773-Size 434 x 614, Folder-Price 9c



#### TELL YOUR FRIENDS ABOUT TALLY HO! CARDS

Your friends will be delighted to know about the fascinating hobby of painting cards. Let them see this catalogue-and better still tell them to write for a catalogue for themselves. We are sure they will be pleased to find out that they can get such delightful cards so reasonably. The more people who become interested in this hobby the better values we can give and the greater will be the demand for hand coloured cards.

#### THE MAGIC TOUCH OF COLOUR BRINGS JOY TO ALL

To you who paint the cards and to those who receive them will be given real enjoyment. From black and white cards you can create charming works of art, resplendent in gay harmonizing colour schemes. Just try one and see the wonderful transformation the magic touch of colour makes in it. You'll be a Tally Ho! customer at once.

#### TALLY HO! CARDS ARE REAL VALUES















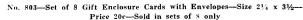






#### **GIFT CARDS**

Embellish your gifts with some of these delightful gift enclosure cards. A few dashes of colour turn these black and white designs into lovely works of Read the sentiments carefully -- note how well they express the thoughts of the Christmas Season. Whether you paint these for yourself or for sale to others you can be sure they will be noticed by their receivers.





No. 790-Size 43/4 x 61/4, Picture in Black and White Mounted on Mauve, Die Sunk, Deckle Edge Folder-Price 9c



#### TALLY HO! TALLY HO!

The symbol of joyous Christmastide-and the symbol of "Headquarters for Art Supplies." We hope that many of you who read this catalogue will be able to visit our shop personally. But we know that if you cannotyou will get the same personal attention to your requests by mail.

#### TURN SPARE HOURS INTO REAL MONEY



#### WHAT A VARIETY!

Carol singers—golden galleons on stormy seas—old time village scenes—troubadors—Bethlehem scenes—coaching scenes—sleighing parties—wintry landscapes—gay book marks—Calendars—humourous cards—what a galaxy of subjects from which to choose—and what fun you will have painting these cards.

#### SUGGESTIONS FOR COLOURING

For the best results use moist tube colours or hard colours in pans, preferably, those recommended by Tally Ho! Art Shop, and good sable brushes. Provide yourself with a pad of white paper and plenty of clean water. Press out a small quantity of colour, if tube colours are used, and with the brush add enough water to make sufficient colour, of the proper consistency, to work on several cards. Be sure to try your colours on the white paper before applying them to the cards.

Be particularly careful to wash your brushes free of one colour before mixing another, otherwise muddy effects may result.

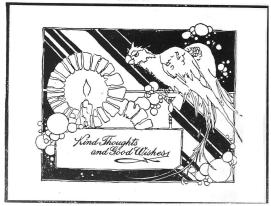
Limit the number of colours to simplify the work. At our Studios we find vermilion, ultramarine, a pleasant yellow and emerald green very effective and about all that are required to produce beautiful results. Chinese white is necessary and may be mixed with any colour to reduce its intensity.

A pan of gold and one of silver are also very useful for adding finishing touches.

The easiest way to handle several cards is to spread them out on a table or drawing board, and go through the group, applying one colour wherever required. Follow the same procedure with the next colour, etc. Uniform results can be obtained in this way in very much less time than it would require to colour one card at a time.



No. 777—Size 4¾ x 6¼, Buff Stock, Die Sunk, Deckle Edge Folder— Price, 9c



No. 792-Size 434 x 614, Folder-Price 9c



No. 787—Size 4% x 614, Picture in Black and White Mounted on Blue, Die Sunk, Deckle Edge Card—Price 7c 32

#### HAND PAINTED CARDS SELL QUICKLY



No. 752—Size 31/4 x 51/4, Engraved, Buff Stock, Folder Price 5c



No. 749—Size 25/8 x 6, Engraved—Price 31/2c



No. 748-Size 25% x 6, Engraved-Price 31/2c

The camera can make a picture, but only man can create a work of art. The pleasure of creating something beautiful and useful is the greatest reward a real artist can desire. It is soul-satisfying when you help your artistic ability by using the best materials for the money.

There is a correct material for every purpose. When you buy pencils, paper, ink, etc., choose those you think will suit your requirements. Just as a musician is careful of his instrument, keeps it in tune, so an artist must take care of his supplies. Buy only the best for the money. Reeves Art Supplies are made by experts with 165 years of business background.

#### TO OUR MANY CUSTOMERS AND FRIENDS:

I hope you have enjoyed looking over the many designs in the preceding pages. Now I have an important announcement for you all.

During the five years, since we added the Hand Coloured Card Department to our business, we have had many requests for various art supplies.

Hitherto we have handled only water colours, show card colours and brushes. Now I am happy to say we are going to be able to supply you with a complete line of artists' materials.

In the following pages you will see how big a step this will be.

Just as your fine support has made possible the rapid growth of the Hand Coloured Cared Business, so now I feel that you will give full support to the Artists' Supply Department. It is up to you—the more supplies you buy from your own department, the more you will build up this new branch of the business and the more you will get for your money.

The Art Supply Department will be centred in the Tally Ho! Art Shop, along with the hand coloured cards, etc.

Thanking you sincerely for your past support and for your continued loyalty.

Yours for success,
PREMIER ART GUILD.
(William Baldwin)
President.

To find the greeting that appears on the inside of any folder shown in this catalogue. select the card number you wish to purchase—then refer to the same number on this page. This gives you the greeting that appears on the inside of the folder selected.

No. 708 Greetings and Best Wishes for a Merry Christmas and a Happy New Year No. 709
CHRISTMAS GREETINGS
A glad Merry Christmas
And please let me say
That knowing YOU adds to my gladness today No. 710 An old-fashioned wish
Full of old-fashioned cheer,
A Merry Christmas to you
And a joyous New Year No. 711 FOR YOU AT CHRISTMAS To greet you at Christmas
And wish you cheer
Through every day
Of the coming year No. 712
To wish you a joyous Christmas and a New Year filled with happiness No. 713
Here's a glad Hello
And a How-do-you-do
A Merry Christmas
Good Luck to you No. 714
A CHRISTMAS WISH FOR YOU
May life grow sweeter year by year
Each day grow richer in good cheer Dreams be fulfilled in every way And joy be yours on Christmas Day No. 716 AT CHRISTMAS AT CHRISIMAS
An old-fashioned wish
Full of old-fashioned cheer
Merry Christmas to you
And a joyous New Year No. 717
There's a great big wish
On this little card
It's "Merry Christmas"
And I'm wishing it hard No. 718
To wish you a Merry Christmas
That fills your heart with cheer
That heaps your heart with happiness And gladdens all your year No. 719 CHRISTMASTIME

Christmas wouldn't be Christmas Without a card to you With my wishes for your Christmas
And a Happy New Year, too.

No. 720 Merry Christmas to you Never was and never will be
Never could be, anyway,
A merrier, gladder, jollier (pristmas)
Than I'm wishing you today

No. 721
Christmastime is here again
As welcome as of yore
And here's the same old hearty wish To bring you cheer once more

No. 722
A Merry Christmas
Here comes a Christmas greeting
With wishes that the day May bring you many pleasures And joys that come to stay

No. 723 Christmas Greetings to You Though this card is just expressing Greetings in a simple way There's no measure to the blessing That is wished for you today No. 725
MERRY CHRISTMAS
May the jolly Christmas spirit
Fill your heart with cheer And joy, and peace, and love abide Throughout the coming year

No. 732 I am greeting you this morning In the good old-fashioned way With a thousand hearty wishes For a merry Christmas Day

No. 733 MERRY CHRISTMAS May your ship of joy through the snowy foam Quicken its speedy way ill it reaches port in your own bright home

This happy Christmas Day No. 734

The card is small
The wish is not
For warm the heart That prompts the thought "Merry Christmas"

No. 738
May Christmas be just full of thrills
To make your pathway bright
And leave behind sweet memories
For you from morn 'til night

No. 751 CHRISTMAS GREETINGS Happy thoughts and kindly wishes Mingle in a friendly way As they carry merry greetings All for you on Christmas Day

No. 752

May the magic of the season
Fill your heart with Christmas cheer
May your future days be happy
All throughout a bright New
Year

No. 753
May your Christmas be a happy one
And all your davs be like it
The New Year bring you so much
luck

That nothing can defy it

No. 754 MERRY CHRISTMAS WISHES Sending these wishes
Is pleasant to do
For it's always a pleasure
To wish joy for YOU

No. 755 MERRY CHRISTMAS Filled with my happy thought of

All through the year This greeting brings a happy wish For Christmas cheer

No. 756 It's a big old world and a good old world

And a bright old world and gay And this we know, it's especially so When the time rolls round to say "Merry Christmas"

No. 757
Christmas Greetings and Good
Wishes
May you ride on the waves of May you ride on the waves of pleasure
In a bark made of Christmas cheer
And the only spray be of happiness
For you through many a year

No. 765 With kind remembrances and Best Wishes for a Happy Christmas and a Bright New Year

Best Christmas Wishes Christmas Greetings and most true wishes Good luck be with you all the year through

No. 773
MERRY CHRISTMAS
A thought from Someone
Who all year through
Finds all days gladdened
By thoughts of you

No. 775
May Christmas be so kind to you
So fill you with its cheer
That you may travel smiling through The whole long happy year

No. 776 A Merrie Christmas Happy New Year

CHRISTMAS GREETINGS TO YOU The most sincere good wishes
And hearty greetings, too,
Are found within this message
At Christmas time for you

No. 777
HAPPY GREETINGS
little Christmas greeting
That's bright and glad and true To wish the best and brightest In a Christmas Day for you

> No. 786 Wishing you a Merry Christmas and a Happy New Year

No. 789 MERRY CHRISTMAS Lots of cheer More than I can Mention here
Happy New Year
Good Health too
And all your dearest
Dreams come true

No. 791 This Christmas remembrance Comes to you with my kindest regards and all good wishes For a happy Holiday Season

No. 792 light your Christmas May you candle
With the torch of love and cheer And it's golden radiance gleaming Brighten all the coming year

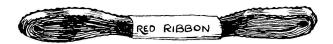
> No. 793 A Merrie Christmas Happy New Year

No. 796
GREETINGS AT CHRISTMAS
May glad Christmas laughter
And bright Christmas cheer
Bring you real Christmas joy
And a Happy New Year

No. 797 HOLIDAY GREETINGS HOLIDAY GREETINGS
Christmas is a cheery season
Giving folks another reason
For sending wishes good and true
And wishing Happy New Year too

No. 798 The Season's Greetings With the best of wishes for Christmas and the New Year

No. 799 WISHING YOU A MERRY CHRISTMAS AND A HAPPY NEW YEAR



#### RED CHRISTMAS RIBBON

6 yards for 10c

This ribbon is an excellent Swiss interwoven silk ribbon with extra strong double weave edges—does not fray or rip. Width %"—length 1 skene, 6 yards. Your Christmas parcels should be as beautiful as the gifts inside. This bright ribbon adds a touch of colour that livens up your packages. This ribbon was chosen by our Art Director from a wide assortment. Delivery after October 1, 1931.

PRICE 10c PER SKENE



#### MADE IN CANADA

#### BIGGEST VALUE IN CANADA IN TAGS AND SEALS

#### BEAUTIFUL ASSORTMENT CHRISTMAS TAGS, SEALS AND STICKERS

This is a wonderful bargain—package contains gift enclosure cards, tags, seals and stickers embossed in red, green, yellow and goldbright, cheery accessories that make Christmas parcels very attractive. Come in glassine package which preserves the gum from moisture and the contents from dust.

Above illustration shows only 50 pieces of the assortment, but every package contains 200 separate pieces, each seal, tag, etc., bearing the "Made in Canada" stamp. Delivery any time after August 1, 1931.

PRICE PER PACKAGE-200 PIECES.. 25c

#### PLAIN CARDS

Just the thing for Artists who wish to design their own cards. Flat cards and folders with envelopes in the following sizes can be obtained:-

Size			Price Flat Card		Folder	
					5c each	
					5c each	
					6c each	
					6c each	
					5c each	
4 3/4	X	614	 5c	each	7c each	

These are all white cards and are made of the same stock as the other cards in this catalogue. There are no coloured borders, and all cards have deckled edges. If a greeting card is required, we will print any one of the three shown on this page, known as Greeting No. 1, No. 2 and No. 9 at the following prices:—

12 cards	1.00	18 cards       .75         50 cards       1.50	
Greeting No. 1	Greeting No. 2	Greeting No. 9 Unto you is born this day in the	ha
Just the good old fashioned wish Nothing new or clever	The Season's Greeting a	City of David a Saviour which	is
A Merry Christmas Day to you	ll good wishes for your ha	oppiness Of Peace, Good Will to men May Joy be yours	
The very finest ever	throughout the year.	As Christmas comes again.	

The above prices include the printing of one greeting in old English type on 12 cards or more and the name and address of the sender if desired. Different sizes of flat cards and folders cannot be assorted to make up an order of 12 cards or more for printing. Each order must be for 12 cards or more of one size and one greeting. Unless Greeting No. 1, 2 or 9 is asked for, plain cards without any greeting will be supplied.

These greetings cannot be printed on anything but plain cards. All greetings shown on the regular cards in the catalogue are fixed and cannot be changed.



#### CARDS SELL QUICKER WHEN MOUNTED IN A SALES **PORTFOLIO**

They keep cards clean and display them better. The Sales Portfolio comes to you with 25 inside pages of heavy cover paper forming a splendid background for your work, together with 100 art corners for mounting the cards. The covers are of heavy leatherette with the caption in gold on front cover as illustrated.

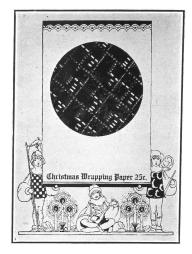
Price,	complete			\$1.00	each
Extra	pages	·•·····	36с	per	dozen
	art corne	rs for ls	10c pe	er hu	ndred



#### GOLD INITIAL SEALS

Just the thing for placing on your notepaper and envelopes. Include an order for a package of these when ordering your cards for hand colouring.

10 in a Package-10c



#### FANCY CHRISTMAS WRAPPING PAPER

This folder contains 5 sheets of fancy French tapestry tissue in various combinations of red, green, gold, blue, orange and other pure colours. A rich wrapper that gives beauty and charm to your Christmas gifts. Each sheet is 20" by 30"—large enough to take your biggest parcels—you can cut it up to suit your smaller parcels. Remember, your friends delight in receiving a well wrapped package—the nicest ones get the place of honour on the Christmas tree.

#### Price 25c per Package

#### COLOUR GUIDES

We can supply you with a card already coloured of any card in our catalogue to use as a sample if you have difficulty in getting good colour effects.

Price List of Cards Already Coloured to Use as Cuidos

	Guides	
Any	3½c card	10c
Any	4c, 4½c, 5c or 6c card	15c
Any	7c or 9c card	20c

#### TISSUE LINED ENVELOPES

White envelopes only with red and gold tissue linings can be supplied at the following prices:

Size	Price	
3½ x 4½	 2c each	
2½ x 6	 2c each	
	 2½c each	
	 2½c each	
	 2½c each	
4% x 6%	 3c each	

#### PLAIN WHITE TISSUE WRAPPING PAPER—15c PER QUIRE

The happiest hours are those spent in profitable employment. When you paint or draw you are creating something new and distinctive and at the same time you satisfy that artistic craving. If you have any ability at all you owe it to yourself to develop it. In this machine-made age the objects created by hand are much more appreciated.



# Tally Ho! Art Supply Dept.

Each year the demand for us to handle a wider range of art supplies has grown more insistent. When we decided to branch out and take care of the complete needs of our customers we also decided that Reeves & Sons Art Supplies were the very best we could offer.

Reeves & Sons have been the leading manufacturers of art supplies for over 165 years. From their wide and varied assortment we are able to offer the highest quality at the lowest prices.

Now we are prepared to meet your every need in Art, from pencils, brushes, etc., to oil paints and palettes. In the next few pages you will see some of the many supplies you can get from Tally Ho! Art Shop.

This is the most comprehensive range of goods we have ever shown to our customers. We give you an unqualified guarantee as to the quality and workmanship of every article we sell you. If you are not satisfied we will gladly refund your money.

We are prepared now to give instant service on the many items listed. We feel sure you will welcome this enlargement of our facilities, and will take advantage of our prompt and satisfactory delivery.

Now you can get from Tally Ho! Art Shop (Premier Art Guild) both the raw materials and instruction books on every phase of Art. Every amateur artist, and professional, too, will find our service a real help in meeting his requirements. At all times we are anxious to give you the best money can buy. Feel free to write at any time and we will offer you our best advice.

Our Art Supply Department was built to meet your special needs. which our several years of experience have shown us. Make the best use of it by getting all your Art Supplies from us.

#### TALLY HO! ART SUPPLIES, ETCETERA

#### Reeves' Students Water Colours

# In Pure Tin Tubes and China Pans MADE IN THE FOLLOWING TINTS

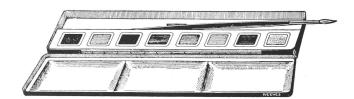


STUDENTS' No. 2 Tube (whole tube) EACH 10c

Gamboge Tint. Prussian Blue. Olive Green. Purple Lake. Green Bice. Antwerp Blue. Hooker's Green Pale. Raw Sienna. Brown Madder. Hooker's Green Deep. Raw Umber. Burnt Sienna. Rose Madder. Burnt Umber. Indian Red. Cadmium Yellow Tint Indian Yellow. Sap Green. Scarlet Lake. Carmine Tint. Indigo Tint. Ivory Black. Sepia. Chinese White. Chrome Yellow Pale. Lamp Black. Ultramarine. Chrome Yellow Mid. Lemon Yellow. Vandyke Brown. Vermilion Mid. Tint. Chrome Yellow Deep. Light Red. Viridian Tint. Chrome Orange. Mauve. Cobalt Blue Tint. Naples Yellow. Warm Sepia. Yellow Ochre. Neutral Tint. Crimson Lake. Payne's Grey. Emerald Green Tint.

> Imitation Gold in China Pans, each 10c. Imitation Silver in China Pans, each 10c.





#### WATER COLOUR BOX

Containing 8 colours and No. 3 Jerbok Brush, fitted with the following colours usually used on Christmas Cards—Chrome Yellow, Emerald Green, Cobalt Blue, Mauve, Vermillion, Burnt Sienna, Scarlet Lake, Chrome Orange.

Per box 60c

#### CANADIAN GREETING CARDS COST YOU LESS

If you buy \$1.00 worth of American Cards they really cost you \$1.40, as follows:

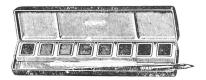
Sales Tax 4/t	\$1.40
Duty 35% Sales Tax 4%	.35
Cards	\$1.00

besides the trouble of clearing your cards through the Customs Dept. If you buy \$1.00 worth of Tally Ho! Cards at our Toronto studio, they cost you \$1.00. Therefore your actual saving in buying Canadian Cards is 40c on every \$1.00 worth. Even when orders are sent by mail from Tally Ho! Art Shop you save 35c on the dollar.

#### START EARLY - GET THE BIG ORDERS

# Reeves' New Series "Spectrum" Water Colours

Deep Metal Cups in Japanned Tin Boxes

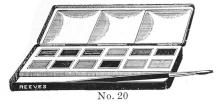


Consist of a range of twelve intensely brilliant balanced colours.

No. 158J

No. 158J. Containing 8 colours, Spectrum Red, Orange, Yellow, Green, Blue. Violet, Black, White and Artists' quality brush.

No. 20 Box containing 12 spectrum colours: Red, Red-Orange, Orange, Yellow-Orange, Yellow, Yellow-Green, Green, Blue-Green, Blue, Blue-Violet, Violet, Red-Violet, and artists' quality brush.



# Reeves' Tempera Poster Colours



An opaque flat finish water colour with smooth intense covering capacity. Made in the "SPECTRUM" colour range.

Red Blue-Violet
Red-Orange Violet
Orange Red-Violet

Yellow-Orange

Yellow Neutral Shades:

Yellow-Green Black
Green White
Blue-Green Grey
Blue Brown

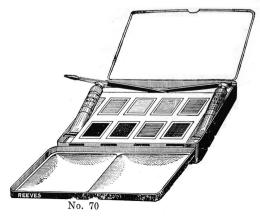
1-oz. glass jars. 15c each 2-oz. glass jars. 25c each

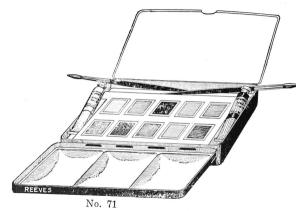
Owing to special packing necessary for Art Supplies each order must amount to \$1.00 or more and 10c added for postage.

# TALLY HO! CARDS SELL QUICKLY

# Reeves' Students' Water Colours

No. 70 — Containing 8 colours in china pans, 2 colours in tubes and brush. Each \$1.00

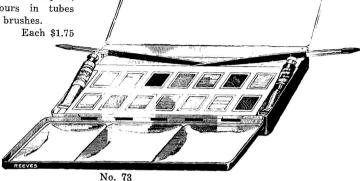




No. 71—Containing 10 colours in china pans, 2 colours in tubes and 2 brushes.

Each \$1.35

No. 73—Containing 14 colours in china pans, 2 colours in tubes and 2 brushes.



# MAKE MONEY PAINTING TALLY HO! CARDS

#### Reeves' Students' Oil Colours

In Japanned Tin Boxes



No. 302. 9½ x 5½ inches.

No. 304. 10½ x 7½ inches.

No. 302 (size  $9\frac{1}{2} \times 5\frac{1}{2}$  inches) contains 12 tubes, 2 brushes, palette, bottles of linseed oil and turps.

No. 303 (size  $9\frac{1}{2}$  x  $6\frac{3}{4}$  inches) contains 16 tubes, 2 brushes, palette, dipper, bottles of linseed and turps.

No. 304 (size 10½ x 7½ inches) contains 19 tubes, 4 brushes, palette, knife, 2 dippers, linseed and turps.

No. 305 (size  $12\frac{1}{2}$  x  $8\frac{1}{2}$  inches) contains 20 tubes, 9 brushes, palette, knife, dipper, linseed, drying oil and turps.

Empty Boxes	;	Mahogany 1	Palettes for Boxes
No. 302	Each \$1.40	No. 302	Each 45c
No. 303	Each 1.60	No. 303	Each 50c
No. 304	Each 1.80	No. 304	Each 60c
No. 305	Each 4.40	No. 305	Each 75c
Turpentine, 2-oz. bottles			25c Each
Linseed Oil, 2 oz. bottles.			25c Each

#### REEVES' SKETCH BLOCKS



Ser	ies 308	Whatman	Paper.	N surface, 12 sheets,	72 lbs.
			$5 \times 7$	$7 \times 10$	10 x 14
Each			40	.70	1.25

#### Series 318-Cartridge Paper, 20 sheets, 50 lbs.

	$5 \times 7$	$7 \times 10$	$10 \times 14$
Each	 .25	.35	.50

#### REEVE'S SKETCH BOOKS

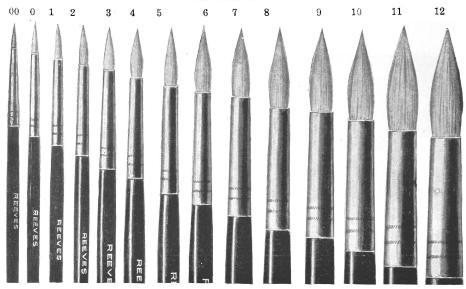
Series 351-Cartridge Paper, 30 leaves

	5 x 7	$7 \times 10$	$10 \times 14$
Each		.40	.70

# BUILD YOUR OWN BUSINESS — BE INDEPENDENT

#### Reeves' Artists' Sable Brushes

For Water Colour



Series 156. Finest Pure Red Sable Hair on Polished WALNUT Handles and Nickel Ferrules.

Size Nos .--1 2 3 5 6 7 8 10 11 12 ROUND-Each .20 .20 .20 .25 .30 .35 .40 .55 .75 1.00 1.50 2.00 2.75 3.50

Series No. 160. Pure Red Sables on Polished RED Handles.

Size Nos.— 1 2 3 4 5 6 7 ROUND—Each .15 15 .20 .20 .30 .35 .50

#### Reeves' School Brushes

Series No. 208. Finest RODEA-SQUIRREL Hair in ROUND Nickelled Ferrules on Polished RED Handles.

Sizes Nos .--3 6 7 8 12 4 5 9 10 11 Each .10 .10 .10 .15 .15 .15.20 .20 .30 .40

#### Finest Red Sable Brushes for Oil Colours

Series 157. Round.

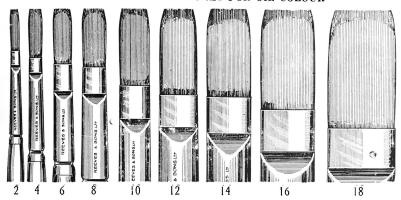
00 Size Nos .-12 7 8 10 11 .20 .20 .30 .35 .40 .55 .75 1.00 1.50 Each 2.00 2.75 3.50

#### IMPORTANT

TALLY HO! ART SHOP is the new name of the Hand Coloured Card Department of Premier Art Guild. William Baldwin, originator of Premier Art Guild, owns and controls both companies. Tally Ho! Art Shop sells ONLY Premier Art Guild Cards. We are segregating the Art Department from the Manufacturing Plant for your benefit and convenience.

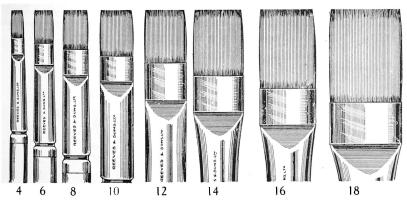
# REEVES' ARTISTS' HOG HAIR BRUSHES

IN FLAT METAL FERRULES FOR OIL COLOUR



Series No. 100—FINEST LYONS HOG BRISTLES
POLISHED YELLOW HANDLES—STAMPED "REEVES 100"

		Each		I	Each			Each
	1	.25		8	.35	Size No.	14	.60
"	2	.25	"	10	.40	"	16	.75
"	4	.30	44	12	.45	"	18	1.00
"	6	30						



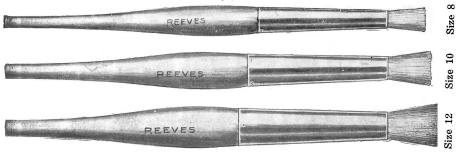
Series No. 109—FINEST LYONS HOG BRISTLES—SHORT HAIR POLISHED YELLOW HANDLES, STAMPED "REEVES 109"

Size No.	4	J	Each	.30	Size No.	12	Each	.45
"	6		44	.30	"	14		.60
"	8		44	.35	44	16		.75
"	10		66	40	44	18	"	1.00

#### PLEASE MAKE ALL MAIL ORDERS AMOUNT TO \$1.00

When ordering heavy Art Supplies, please add 10c per dollars worth for postage

# Reeves' Stencil Brushes



Series 127-Good French Hog Bristles.

 Size Nos.—
 8
 10
 12
 14

 Dozen
 1.20
 1.50
 1.80
 2.40

 Each
 .10
 .15
 .20
 .25

#### Reeves' Stencil Medium

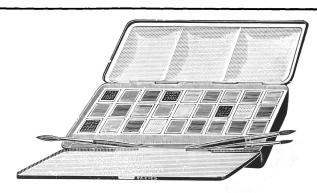
For use with Reeve's Students' Oil Colours.

1-oz. bottles.

25c Each 40c Each

# Reeves' Stencil Oil Colour Outfit

Set No. 0—Contains 10 colours in tubes, bottle of medium, 2 stencil brushes, 4 cut stencil designs, 6 thumb tacks in card box. Each \$2.00



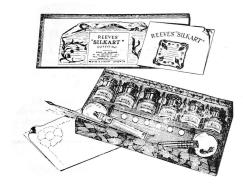
#### REEVES' SPECIAL WATER COLOUR BOX 27 Colours in China Pans and 3 Brushes No. 55B Each \$2.50

			PREPARED ACADE	MY BO	ARDS	FO	B OI	DAINTING	
	PREPARED ACADEMY BOARDS FOR OIL PAINTING Smooth Surface								
6 9¼	X	$9\frac{1}{4}$	Each	$.15 \\ .25$	$\frac{12\frac{1}{4}}{18\frac{1}{2}}$	x x	$\frac{18\frac{1}{2}}{24\frac{1}{2}}$	Each	.40 75
			Gra	inulated	Surfa	ce			
6 9¼	X	$\frac{94}{124}$	Each "	.15 .30	$\substack{12\frac{1}{4}\\18\frac{1}{2}}$	x x	$18\frac{1}{2}$ $24\frac{1}{2}$	Each	.55

# Reeves' "Silkart"

This new homecraft can be mastered by the amateur very quickly, and with it very effective results can be obtained. It is particularly suitable for table-centres, runners, doyleys, scarves and various other articles. The design can either be drawn direct on to silk or on to paper, and the silk placed over and pinned down with drawing pins, so that the drawing shows through the silk.

The design is outlined by squeezing some "Silkart" paste from the tube through a nozzle on to the silk. This should be allowed to partly dry, and while moist, a metallic powder or metallic flakes should be dusted on with a fine brush. When the outline is hard, and any surplus powder or flakes removed from the silk, painting can be commenced. The colours can be used at full strength or diluted with water and can be mixed together to obtain other tints.



#### Reeves' "Silkart" Materials

Introductory Outfit containing 3 Bottles Silkart Colours, 1 Nozzle, 1 Brush, 1 Tube Silkart Each \$1.00 Paste, 1 Tube Gold Bronze Powder, 1 Design.

"SILKART" OUTFIT, No. 1 (as	s illustrated).	Each &	\$2.50
	Containing:		
6 Bottles of "Silkart" C 2 Nozzles (Fine and Co: 2 Sable Hair Brushes 2 China Saucers		1 Tube "Silkart" Paste 1 Tube Gold Bronze Powder 6 Drawing Pins 1 "Silkart" Design	
"SILKART" COLOURS. In 1/2-	oz. bottles.	Each	20c
Black Blue Brown	Cherry Green Orange	Violet Yellow	
"SILKART" PASTE. In 4-in, tu	ibes.	Each	20c
Nozzles (Fine or Coarse Opening	;).	Each	5c
	Reeves' Bronze Po	wders	
Amaranth	Copper	Gold. Citron	

Gold, Pale Gold, Deep Blue, Light Blue, Purple Blue, Sapphire Green, Dark Red Silver Gold, Orange Each 20c In Screw Top Glass Tubes.

Reeves' Metallic Flakes

Pink Blue Green, Dark Red, Ruby Blue, Dark Gold Silver Lilac Copper Each 35c In Screw Top Glass Tubes.

### $\mathbf{E} \mathbf{A} \mathbf{S} \mathbf{Y} \mathbf{T} \mathbf{O} \mathbf{P} \mathbf{A} \mathbf{I} \mathbf{N} \mathbf{T} - \mathbf{E} \mathbf{A} \mathbf{S} \mathbf{Y} \mathbf{T} \mathbf{O}$

# Reeves' Art Handbooks on Painting in Oil Colour

By Hume Nisbet

Containing 8 coloured plates and numerous illustrations and a chapter on Pasteloid (Tempera) Painting.-A Practical Guide for beginners in oil painting by an experienced teacher.

# On Painting in Water Colours

By Hume Nisbet

New and revised edition. With coloured plates. A Practical Guide for Beginners in water colour painting.

# Practical Notes on Colour Mixing

A most useful handbook for Teachers and Amateur Artists, containing 18 pages of colour mixtures, produced by hand. Letterpress by an expert. New Edition. Each 60c

# Reeves' Chart Guide to Colour Mixing

Showing how all necessary combinations can be produced by the use of 5 pigments only—such as are contained in Reeves' Colour Box 130. The colours are applied by hand, and can be reproduced by any Teacher using the box mentioned.

Each 20c



REEVES' FIXED INDIAN INK Waterproof

½ oz. size 25c each

#### 34-oz. size 30c each

#### REEVES' SKETCHING CHARCOAL

No. 2.—Card Box containing 12 Sticks of Charcoal ......Per Box .10

REEVES' FIXATIF FOR CHARCOAL

2 oz. Bottle ......Each

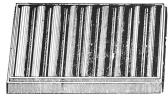
REEVES' FIXATIF CLARUM (COLOURLESS) FOR PASTEL 2 oz. Bottle ......Each .35

ATOMIZERS FOR FIXATIF

Metal, nickel plated No. 1, with hinge .....

#### REEVES' GREYHOUND PASTELS

The Greyhound Pastels are manufactured throughout at Reeves' own Colour Works at Dalston, North London. They are practically Artists' Pastels, being free from grit and of strong and pure colour. By means of specially designed machinery, capable of turning out enormous quantities with rapidity. it is possible to supply these pastels at prices which admit of their use in Elementary Schools.



Reduced Illustration

#### CARD BOX

Set L. 12.—Contains 12 Pastels:—White, Crimson, Chrome Orange, Chrome Yellow,	
Chrome Green Deep, Prussian Blue Deep, Violet, Burnt Umber Deep,	
Grev Black, Light Red, Prussian Blue Pale, Chrome Green Mid Each	.15
Set L. 9.—Contains the first 9 tints aboveEach	.10
Set J. 12.—Contains the first 12 tints above, pointed and paper-covered	.20



SET MP. 21—METAL BOX

Set MP. 21.—	Contains	21	tints.	Pastels	pointed and wrapped	Each	.65
Set CS. 21.—	"	21	ē.	44	unwrapped	44	.40
Set CP. 36.—	"	36	"	"	pointed and wrapped	"	.85

#### TWO GOOD REASONS FOR BUYING CANADIAN CARDS

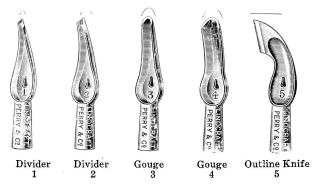
Firstly-On every dollar's worth of Canadian Cards you save at least 35c.

Secondly—You have the satisfaction of knowing that your money is remaining in Canada to be paid out for Canadian materials and Canadian labour.

Tally Ho! Art Shop (Premier Art Guild) is a thoroughly Canadian organization—owned and operated by Canadians, but we are not appealing for your support solely on patriotic grounds, for we feel that our Cards can meet foreign competition at any time. You actually save yourself money on every dollar's worth of Cards purchased from Tally Ho! Art Shop.

# Reeves' Lino Printing Materials-Lino-Cutting Tools

These sets meet the needs of students who practise Lino-cutting, and comprise handles of approved shape and cutting tools in five patterns, as illustrated.



A guard is provided in each box to facilitate easy insertion or removal of pen-tools.

Set No. 1—Contains 5 handles and a set of five cutting tools, with guard. Set No. 2—Contains 1 handle and a set of five cutting tools, with guard. Additional Cutting Tools.

Each \$1.20 Each .45 Each 10c

# "Teachers" Lino-Printing Outfit



#### Containing:

- 3 4-in. Tubes Lino-Printing Colours Black, Vermilion and Prussian Blue.
- 5 Cutting Tools, assorted.
- 2 Handles for cutting tools.
- 1 Extractor.
- 1 4-in. Rubber-Covered Roller.
- 2 Pieces of Lino, 6 in. by 4 in.
- 5 Pieces of Mulberry Paper, 6 in. by 4 in.
- 1 Handbook entitled "Lino-Cuts."

The Set \$2.25

Japanese Mulberry Paper, superior quality, 16 x 21.

Ordinary quality, 13½ x 19.

Per Sheet 5c

# IMPORTANT

TALLY HO! ART SHOP is the new name of the Hand Coloured Card Department of Premier Art Guild. William Baldwin, originator of Premier Art Guild, owns and controls both companies. Tally Ho! Art Shop sells ONLY Premier Art Guild Cards. We are segregating the Art Department from the Manufacturing Plant for your benefit and convenience.

#### Lino Blocks

Size	3	x	3	5c
Size	4	x	6	10c
Size	5	x	7	20c
Size	6	$\mathbf{x}$	8	25c
Size	7	X	10	30c
Size	8	x	12	45c

# Reeves' Lino Colours

4 inch Single Tubes Each 25c Black, Blue, Red, Green, Yellow, Brown. Studio Size Tube No. 12, Black only. Each 60c Roller, Rubber covered, 4 in. wide. Each \$1.00

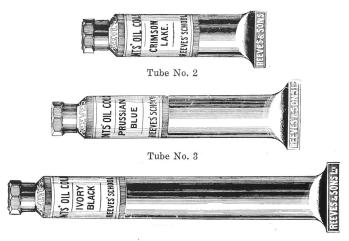
#### REEVES' CANVAS BOARDS Stout Millboard Covered with Prepared Canvas 6 x 8 .....Each .20 11 x 15 ..... Each .45 7 x 10 " 8 x 12 " 10 x 12 " 10 x 14 " 12 x 16 " 12 x 18 " 14 x 20 " .25.50 .30 .60 .35 .40 WHATMAN BEST QUALITY DRAWING PAPER "GREYHOUND" WATER COLOUR PAPER It is superior machine-made pure rag paper, and for many purposes may be used with REEVES' DRAWING CARTRIDGE PAPER For Water Colour, Pen and Pencil Drawing Weight 90 lbs. Per Sheet .10 " Per Sheet .05 No. 20 22 x 30 in. REEVES' TRACING PAPER No. 1C Cream, size 22 x 30 Per Sheet .10 REEVES' "GREYHOUND" PASTEL PAPER This paper has been adopted by the leading Education Authorities in Great Britain and the Dominions. It is made in various tints. 22 x 30 in. No. 104 Black No. 117 Dark Blue No. 107 Dark Green No. 118 Dark Brown No. 103 Dark Grey No. 106 Light Grey No. 116 Mid. Brown No. 121 Mid. Grey Per Sheet .05 No. 112 Buff REEVES' PASTELOID DRAWING PAPER Pasteloid is a high-class coloured paper, made from rag and finished for Pastel, Crayon or Water Colour work. Black, white and numerous tints are available. INGRES CHARCOAL PAPER

# EVERY TALLY HO! CARD IS CANADIAN

# Reeves' Students' Oil Colours

Finely ground oil colours for Art School and early practice. These colours are also much used by sign writers, coach painters and others requiring high-class oil colours at prices lower than are necessarily charged for superfine artists' colours.

Also used for STENCILLING on furniture, walls, woodwork, fabrics, etc.



Tube No. 4

Burnt Sienna Burnt Umber Flake White Indian Red Ivory Black Lamp Black Light Red	Raw Sienna Raw Umber Terra Verte Vandyke Brown Venetian Red Yellow Ochre	Series A Tubes No. 4. Each 10c
Antwerp Blue Chrome Green Pale Chrome Green Middle Chrome Green Deep Chrome Orange Chrome Yellow Pale Chrome Yellow Mid.	Chrome Yellow Deep Naples Yellow Pale Naples Yellow Deep Neutral Tint Prussian Blue Zinc White	Series B Tubes No. 3. Each 10c
Brown Madder Cadmium Pale Tint Cadmium Mid. Tint Cadmium Deep Tint Carmine Tint Cobalt Blue Tint Crimson Lake Emerald Green Gamboge Tint Indigo Tint Lemon Yellow Deep	Mauve Olive Green Purple Lake Rose Madder Sap Green Scarlet Lake Ultramarine Pale Ultramarine Mid. Ultramarine Deep Vermilion Mid. Tint	Series C Tubes No. 2. Each 10c

#### PARCHMENT PAPER

For Lamp Shades, Stencil Designs, etc.	
Size 20 x 50 in. Per 30 in. wide continuous Per	

#### TERMS AND DISCOUNTS

Send cash with order-remit by postal or express money order-cash by registered mail. Postage stamps cannot be accepted as payment. If cards are to be sent C.O.D. add 15c plus postage to your order. The 15c is charged to us by the Post Office for delivering C.O.D. Parcels.

Be sure that your order amounts to \$1.00 or more.

Add 5c per dollar's worth of cards for postage, etc.

Orders are usually shipped within twenty-four hours after they are received.

In ordering, be sure to write clearly, giving full name and address, card numbers, prices, etc.

We sometimes receive orders with just the name and street address, the name of the town being left off the order form. This of course delays your order until we hear from you again.

All the cards in this catalogue sold by us are subject to refund of the purchase price if they are not exactly as represented. Cards should only be returned if they are defective or an error made in sending designs other than ordered.

#### SPECIAL DISCOUNT

We allow the following discounts on quantity orders:—

On individual orders for cards of \$5.00 or more 10% discount

On individual orders for cards of \$10.00 or more 15% discount On individual orders for cards of \$100.00 or more 20% discount

Take advantage of the above savings.

Please deduct the discount from the order yourself as it is impossible for us to check order for discounts.

The above discounts are allowed on cards only. No other articles in the catalogue can be included to make up an amount for discount.

These are the only discounts we can allow.

#### PERSONALIZED CARDS

Last year we had many requests from our customers to print the name and address of the sender on some of their cards. We are prepared to do this at the following prices:-

For printing name and address on	12 cards (one design	only)\$ .75
For printing name and address on	18 cards (one design	
For printing name and address on		
For printing name and address on	50 cards (one design	
For printing name and address on	100 cards (one design	only)\$2.00

Two or three designs cannot be grouped together and printed at the above prices. There is no discount on printing.

We cannot be responsible for errors arising through indistinct copy. Please write the name and address to be printed on cards plainly.

Certain flat cards shown in this catalogue are not suitable for personal cards as the greeting is hand lettered and cannot be matched with type. On other cards there is not enough room to print the name and address so it will look well, so just choose the cards that are suitable to be made into Personal Cards. Where the greeting is hand lettered we will select type to match the hand lettering as closely as possible.

#### PLEASE MAKE ALL MAIL ORDERS AMOUNT TO \$1.00

Owing to special packing required for cards and Art Supplies the cost of postage varies with each order. We suggest at least 5c per dollar's worth be added for postage, but for a parcel containing heavy Art Supplies at least 10c per dollar's worth should be added. If you remit too much postage we will refund the difference to you.



Tally Ho! Art Shops
331 Bay Street
Toronto, Ontario