

BE YOUR OWN AGENT AND SAVE MONEY.

To DONALD S. McKINNON,
TORONTO.

You can forward to my address as below, one of your Co-operative Sewing Machines at \$23.00. Hiawatha Organ at \$30.00. Minnehaha Organ at \$5.00, which sum I will pay to you or order after I have a fair test, and if I find it as you represent, a first class article, equal to any sold by agents, and better than what agents generally sell. If I am not satisfied with it, I will not keep it longer than 10 days. I will re-ship it to your order, but will not pay the return freight.

Sign here

Post Office

Station

Reference

Strike out with pen or pencil the article you do not want to order, and then sign the order.

The freight you will have to pay is from 35c. to \$1.00 on the Machines; and 75c. to \$2.00 on the Organ, according to the distance. For a very long distance it will be more.

If you order the \$23.00 Sewing Machine I will guarantee it like the one Dr. Senale writes about.

If you order the Hiawatha Organ, I will guarantee it like the one Rev. J. Baskerville writes about.

If you order Minnehaha Organ I will guarantee it like the one Miss Clark writes about.

See the letters.

DONALD S. McKINNON

8 Adelaide Street East.

TORONTO.

Co-Operative Sewing Machine.

AGENT'S PRICE. \$355.00
CO-OPERATIVE PRICE. \$225.00

The woodwork is made on the latest and most approved cabinet style; a beautiful black walnut, oil FINISHED. Two drawers on each end and swing drawer in centre for the key, screw driver and oil can.

Warranted for 5 Years.



Warranted First-Class.

No. 4.

The working part of this machine is made on the latest improved plan, Case-hardened steel, etc. Complete set of attachments for Hemming both wide and narrow Tucking, Frilling, Binding, Braiding and Quilting; and one-half-dozen extra needles, four bobbins, one screw driver, one oil can with oil. Give it a trial and see for yourselves what it is like.

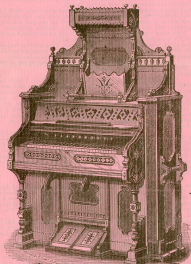
JOHN ROBT

Baskerville Hiawatha Organ.

AGENT'S CATALOGUE PRICE
MY CO-OPERATIVE PRICE, -

\$180.00

\$0.00



No. 1 Warranted for 7 Years.

Dimensions—Height, 6 feet 4 inches; length, 5 feet 3 inches; depth, 24 inches. This Organ is very attractive, with grand and thrilling accessory and comb nation effects.

PIANOS SOLD BY THE SAME PLAN.

BE YOUR OWN AGENT.

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DEAR SIR,—

I am glad to be able to inform you that my New Co-Operative Sewing Machine and Organs are taking well all over Canada.

I mail you papers and circulars giving full particulars about them, which I hope you will read carefully, and then conclude to give me a chance; but should it be that you are not in want of an article in my line, I will be very glad to have your co-operation and get the Order signed by some honest, respectable person. You can see, by reading over the Order that the article ordered can be returned if it is not just as represented,—a first-class article.

I beg to call your attention to the following letters. They speak for themselves, and should have the effect of convincing any right-minded person that my Sewing Machines and Organs are equal to any of the very best made in the world.

Windsor, August 3, 1883.

"To Donald S. McKinnon, Esq., Toronto,

"DEAR SIR,—

"The Sewing Machine came to hand in good order. I have had it inspected by a machinist who is thoroughly competent to judge such matters, having been engaged in repairing Sewing Machines for the last twenty-five years, and in that time has had hundreds of machines pass through his hands. He pronounces the Co-Operative Machine first-class in every respect, and says it is equal to the 'White,' or 'Wilcox.' I trust you will meet with a great measure of success in your endeavour to supply the public with a good, and at the same time, a cheap Machine. I will send you a list of names shortly. Enclosed please find \$23.00, being payment. Please acknowledge.

"Yours truly,

"S. B. SMALE."

Mr. Smale is a Doctor living in the place he writes from, and I have no doubt he will be pleased to answer any one who wishes to write him.—D. S. McK.

J. C. McDONALD, Curry Hill, Sec., of George No. 735, writes, August 12, 1883, that "Mrs. McDonald and the person who got the other Machine are delighted with them. If we could not get another like the Co-Operative we would not take less than \$30.00 for it."

Gaugers should note this letter and give me a chance.

ORGAN LETTERS.

Rev. J. BASKERVILLE, of Manthorpe, writes me on the 15th of August, 1883, "The Organ you sent me, came all right on Friday last. It is all and even more than I expected. It is indeed both good and beautiful, and now I feel encouraged to order the Piano, two Books, and Music Book (Shower of Pearls.) I think you will do right in the matter and send me a good Piano. The Rev. W. H. Withrow, D.D., will pay you."

Miss CLARK, Teacher, at Durham, County of Grey, writes on the 26th June, 1883, "The prospectus concerning the Organ have not yet been fulfilled, much to the annoyance of agents, who said it would not last long. After seven months' trial it is just as good as ever. No signs of giving out."

I have signed many more such letters, but think the above should be sufficient to give you confidence in me and my goods.

Remember, agents are down on me, and say all sorts of things against me and the goods I sell. I spoil their big profits. If an agent will favour you and let you have an Organ or Sewing Machine at a fair reasonable price, it will be on condition that you will say nothing about it, so that this agent can go and sell your neighbour (who perhaps is not so well posted as you are in the prices), at twice as much. Is it honest to encourage such a thing? Is it doing as you would be done by? I will be pleased to have your order and co-operation, which will receive my prompt and careful attention. I am, yours truly,

DONALD S. MCKINNON, 3 Adelaide Street East, Toronto.

N.B.—If you want to co-operate, send for my Circular, giving Instructions for Co-operation, &c.

D. S. MCKINNON.