GILLETT'S GOODS ARE THE BEST!



North America British Isles.

COMPLIMENTS OF

E. W. GILLETT CO., LTD.
King, Duncan and Pearl Sts.

Toronto, Ont.



Entered according to Act of Parliament in the year one

TABLE SHOWING TIME OF DAY IN DIFFERENT PARTS OF THE WORLD WHEN NOON AT GREENWICH.



THE ANCIENT HOUR.

the state of the s

ONE HUNDRED LARGEST CITIES OF THE EARTH

FIGURES FROM LATEST OFFICIAL CENSUS RETURNS

N. York(Greater) 3.437,202	
	Buffalo354,387
Paris 2,526,824	
Berlin 1,843,000	Dresden 376,440
Chicago 1,608, ere	Cincinnati325.902
Canton	Sheffield 324,943
Tokio, Japan 1,450,564	Pittsburgh gar, 6a6
Vienna	Cologne 321, 854
Philadelphia 1, 293,697	Santiago, Chile 320,628
St. Petersburg 1, 207,023	Alexandria319.766
Pekin, est,1,000,000	Lodz, Poland 315,209
Moscow	Copenhagen 312,859
Constantinople 873,360	Rotterdam 309.309
Calcutta	Lishon
Bombay821,764	Stockholm 295,789
Osaka, Japan 821,225	Palermo 290,951
Buenos Ayres	New Orleans 187,104
Warsaw	Detroit affs.704
Hamburg bat. sta	Milwaukee 985-315
Glasgow 618,052	Washington 378,718
St. Louis 875.038	Antwerp
Cairo, Egypt 520,060	Lucknow 373.048
Brussels St. 130	Barcelona 973,028
Bostong6c,8ga	Edinburgh 104,706
Naples 549,393	Bordeaux agt. 906
	Riga
Liverpool	Belfast 245.950
Amsterdam strags	Bangkok, est ago,oco
Baltimore	
	Montevideo 249, 251
Buda - Pesth 505,763	Kieff 947.422
Melbourne490,900	Nagoya, Japan 244-145
Milan	Genou 218-727
Birmingham, Eng. 498,113	Bucharest zja,000
Madrid 470,083	Frankf t-on-Main 229.279
Lyons	Bristol, Eng as1,578
Madras	Hong Kong 221,441
Marseilles 442,239	Benares 210,467
Haidarabad 415.019	Montreal are,650
Munich407.307	Bradford, Eng 216, 261
Odessa 405.041	Lille
Mexico City 402,000	Kobe, Japan arg, 780
Leipzig	Magdeburg 214.424
Sidney	Nottingham 919,827
Cleveland	Florence
Shanghai, est 980,000	Teheran 210,000
Santificati est 350,000	Teneran 210,000
Breslau373,169	Hanover 209-535
Leeds	Toronto207.971
Turin	Jersey City 200,433

FACTS ABOUT THE EARTH.

	Square Miles.	Draining into.	Area of Basin.	Depth in Fths.
Atlantic	\$4,160,000	19,0,00,000	54,210,000	
Pacific	67,800,000	8,660,000	76,460,000	
Indian	25,000,000	4,800,000	30,590,000	1,830
Arctic	\$,000,000	7,415,000	12,415,000	890
Antarctic .	4-575,600	3,600,000	8,175,500	1,000
	Th	e Continents.	Sq. Miles	

	Area in Square Miles.	*Length of Coastline		Av's Heigh in Fo
Europe	3-755-970	19,500	192	98
Asia	17,212,680	35,000	401	1,60
Africa	11,514,770	16,000	219	1,00
North America .	7,900,350	24,500	322	1,35
South America .	6,854,100	14.500	472	1,20
Australia	2,004,000	10,000	996	8a
*This does is	ot include th	o smaller i	ndentation	Me

mensions of the Earth.

Equatorial diameter. Miles
Polar diameter
Circumference on equator
Surface in square miles 195,900,143. Volume in cubic miles 293,400,000,000.
Specific gravity. 5.46
Weight in tons

Surface of the Earth.

The area of the entire surface of the globe is estimated LEGLOOD,OOD Bry Water,

Arona of the Principal Islands

AMERICA.	EUROPE.
So. M. Area.	Sq. M. Area.
renland	Great Britain 89,000 Ireland 21,900 Sicily 11,300 Sardinia 9,300
land 40,900 yti 90,000 ncouver 16,000	A81A. Hondo
AFRICA.	Saghalin

The World's Greatest Tunnels.

Mount St. Gothard, 49, 170 ft. long (the longest in the world); Mt. Cenis, 49, 150 ft. long; Hoosac, 21, 700 ft. long; Thames, 1,680 ft. long; Harccastle, 8,78 ft. long; Klisby, 6,210 ft. long; Baltimore, 32,400 ft. long; St.

WHAT TO DO IN CASE OF ACCIDENTS.

Fainting.

Place flat on back; allow fresh air, and sprinkle with water. Place head lower than rest of body, Sprains.

Blevate the limbs, keep the joint perfectly quiet, and

Bites and Stings of Insects,

Frozen Limbs.

THE KIND THAT PLEASES

THE PEOPLE!



JUST A LITTLE BETTER THAN THE OTHERS! RELIABLE AND ALWAYS THE SAME.

RELIABLE AND ALWAYS THE SAME

HAVE YOU TRIED IT



TEN BUSY DAYS IN

E. W. GILLETT CO., LTD.

"APRIL 19th—Factory (32-34 Front St. West, see opposite page), together with machinery and stock of goods, totally destroyed by fire at midnight.

"APRIL 20th—Opened offices at 15 Wellington St. East, and had them completely furnished and office staft at work at 1 p.m.

"APRIL 21st and 22nd—Secured factory premises in two buildings, and purchased new building.

"APRIL 23rd—Commenced fitting up factories and unloaded earland of material and machinery received by express from Chicago.

"APRIL 24th and 25th-Installed machinery.

"APRIL 26th COMMENCED SHIPPING GOODS.

"APRIL 29th—Completed purchase of the factory building on King St. West (see cut on back cover), now occupied by Pure Gold Co."

-Canadian Grocer, May 6th, 1904.

You All Know the Package!



There are only

Kinds of Dry Hop Yeast Made
in Oanada, viz.:

ROYAL

and—the various other brands (made by experimenters).

CANADA CENSUS BY PROVINCES 1891.

1.458 ***

Cog Hill

Durham 1424 Ad a Eganville gt8 Ag a Chatsworth Ad a

Chemong Ac 3 Coboconk Af a





ONTARIO (Continued).			
Pop. Index.	Pop. Index.		
Harwood Af 3	Port Colborne 1,253 Ac 5		
Harrowsmith Ag 4	Port Dalhousie rag Au 4		
Hawkisbury4.130 Ak 2	Port Dover 1,127 Ad 4		
Hespeler 2,457 Ad 4	Port Hope 4,188 Af 4		
Huntsville 2,132 Af 1	Poet Perry 1465 Ac 3		
Ingersoll 4-573 Ac 4	Port Rowan 657 Ac 4		
Iroquois 1,097 Ai 3	Port Stanley gsa Ac 4		
Kemptville Ad 4	Pressott soan Ah a		
Kincardine 2,077 Ac 2	Preston 2,308 Ad 4		
Kingaville 1,537 An s	Renfrew3.153 Ah a		
Kingscourt Ab 3	Ridgetown 2405 Ab 4		
Kingston18,043 Ag 4	Riverside Ad 3		
Kinmount Ar a	Rondeau Ab 4		
	Russell		
Learnington 8,450 Au 4	Sandwich		
Lindsay	Sarnia 8.176 Ab 3		
Listowel	Senforth naiy Ac 3		
London 41,135 Ac 4	Simcoe 5.949 Ac 4 Smith's Falls 5.849 Ab 3		
Lucan	Smith's Falls 3,849 Ah 3		
Madec.,	Southampton 1,656 Ac a		
Menford	Stirling		
Merritton 1,710 Ad 4 Midland 1,74 Ac a	Stouffville 1,213 Ac 4 Stratford 9,939 Ac 3		
	Strathroy		
	Streetsville see Ac 4		
Milton 1,37a Ad 4 Minden 1,170 Af a	St. Catharines u.946 Av 4		
Mitchell	St. Mary's a SS Ac 4		
Morrisburg Ai 3	St. Mary's 3,388 Ac 4 St. Thomas 11,485 Ac 4		
Mount Forest z.oro Ad 3	Sundridge		
Musicolca	Sutton 646 Ac a		
Myrtle Ac g	Sydenham Als 4		
Napanoe3.143 Ag 3	Tavistock Ac 3		
Neumarket,	Teeswater 930 Ac a		
Ningara Falls 4.244 Ac 4	Thamesville 864 Ab 4		
Norwich 1,369 Ac 4	Thedford631 Ab 3		
Onkville	Thorold 1.979 Ad 5 Thousand Islands Ah 4		
Orangevillea.grr Ad a	Thousand Islands Ah 4 Tilsonburg 2-241 Ac 4		
Orillia4907 Ae a	Toronto 207,971 Ac 4		
Oshawa 4-304 Ae 4	Trenton, Af 4		
Ottawa 57,640 Ai 2	Tweed 1,168 Ag 3		
Ottawa 57,640 Ai 3 Owen Sound 8,776 Ad 2			
Paisley	Wallaceburg a/263 An 4		
Palmerston 1,850 Ac 3	Walkerton 2,071 Ac 2		
Paris 3,229 Ad 4	Waterloo 3-537 Ad 3		
Park Hill 1.430 Ab 3	Welland 1,863 Ae 5		
Parry Sound 2,884 Au 1	Westport Ah 3		
Pembroke 5 136 Ag 1	Whitby a. 110 Ae 4		
Penetanguishene, 2,422 Ae a	Windsor 12,167 Aa 4		
Perth	Wingham 2,307 Ac a		
Peterboro 11,239 Af 3 Petrolia 4,138 Ab 3	Woodstock 8,811 Ac 4		
Picton 1608 Agr 4	Wyoming		
Picton	Yarker Ah 1		

QUEBEC,

Districts, Cities and Towns,			
Pop. Index.	Pop. Ind		
Acton Vale 1175 Bg 4	La Baie de Febrre, 1903 Bf		
Arthatusca 905 Bh 3	La Beauce Bi		
AstonBg x	Lachute Bd		
Aylmer a,aqr Bc 4			
Batiscan Bg a	Lanoraie 1,706 Be		
Beauport			
Beauliarnois 1,076 Be 4	Lauzon 3,416 Bh		
Becancour	Leeds Village 1435 Bh		
Berthier 1,364 Bf 3	Lennoxville 1,120 Bg		
Berthier (town)1.863 Bf 3	Les Eboulements, a.369 Bi		
Brigham Bt 4			
Bristol	Levis		
Brompton Falls			
	Longueuilz.835 Bf		
	Lotbiniere (dis.)20,039 Bg		
CapSante Logi Bh a	Louiseville		
	Lyster Bh		
	Magrog 3.316 Bg		
Chateau Richer . 1,505 Bi a	Maskinonge(dis.)(s,86; Bf		
	Megantic (dis.) 23.621 Bi		
Clark's Bb a	Melbourne zz4 Bg		
Coleraine Bh 3	Montmagny 1,919 Bi		
	Montmorency (dis-		

New Glasgow Be 3 Nicolet 2,225 Bg 3 Papineauville 772 Bd 4

Portneuf 1.541 Bg a Queboc 68.854 Bh a Queboc (prov.) 1.620.974 B

St. Anselme . . . z,049 Bi z St. Casimir Bg a

St. Eustache Bd 3 St. Evariste Bi z

Riviero nu Rat. Bř s Robinson Bh s Roxton Falls 8:8 Bg s

Garneau Bb a Gatineau Bb a Gatineau Bc a

Gentilly 2,138 Bg at Gracefield Bb 3 Granby 3,773 Bf 4 Grandes Piles Bg 2

Inverness 1,542 Bh 3 Isle of Orleans Bi 1

Kennebee Bi 3





QUEBRC (Continued).

Pop. Index	Pop Index.
St. Ferdinand Bh 3	St. Roch
St. François Xavier de	St. Sylvester, E. 1.438 Bh 3
Batiscan 1,173 Bf 3	St. Vincent Bf 4
St. Francois, Beauce,	Ste. Agnes t, g88 Bi 1
Que Bi z	Ste. Anne 1,930 Bg 2
St. Guillaume 2,778 Bf 3	Ste. Croix 2,136 Bh a
St. Henri de Levis, 2, 180 Be 4	Ste. Henedine 1,075 Bi a
St. Henri (city) 20,188 Bi z	Ste. Martine 1,600 Bf 4
St. Hughes 1-200 Bf 3	Ste. Rose 1,369 Be. 4
St. Hyacinthe 9,310 Bf 4	Ste. Rose (vil.) 1,154 Be 4
St. Irence,	Ste. Scholastique He 3
St. Jean Port Joli. 2,261 B) 1	Ste. Therese 1,541 Be 4
St. Jean Port Jon. 2,201 DJ 1	Ste. Ursule 3,105 Bf 3
St. Jeronte 3,619 He 4	Sydenham Place Bg 3
St. Joachim	Terreboune 1,822 Bt 3
St. John (suburb) Bf 4 St. Joseph de Beauce, Bi 3	Thurso 545 Be 4
St. Joseph de Beauer, Bi 3	Three Rivers 10,7,70 Bg a
St. Julienne, 1,280 He 3	Three Kitters 10,7,70 Dg a
St. Leonard 1.193 Bg 3	Tring. Bi 4
St. Liboire 1.739 Bg 4	Valleyfield 11.035 Be 4
St. Lin Be 3	Vaudrenil 1,oga Bd 4
St. Michael de Rouge-	Yaudressi (village), 384 Bd 4
mont	Vercheres 1,689 Bf 3
	Victoriaville, 1.603 Bg 3
Que	Vinton 1,814 Bb 3
	Waltham 368 Bb 3
St. Ours 1,38 Bf 3	Waterloo 1797 Bg 4
St. Paul's Bay Bj 1	Weedon norg Bh 4
St. Philippe 1,707 Bk 1	Wolfstown 7,8 Bg 3
St. Raymond, 1,272 Bh a	Yamachiche a, 193 Bf 3

MARITIME PROVINCES AND NEWFOUND-LAND. Districts, Cities, Tearns, Islands, Harbers and Ports.

Pop. Index. Pop. Ind



Bridgeport, N.S. 5-645 Cg z Chipman, N.B. Bridgeporten, N.S. 88 Cc 4 Crapsad, P.E.L. S Bridgewater East, N. Darkmouth, N.S. B. Bridgewater North, N. Dawsonville, N. B. Bridgeport, N.S. B. Bridgeport, N.S. S. Bridgetorm, N. B. Bridgeport, N. B. Bridgeport, N. B. Bridgeport, N. B. Bridgeport, N. B. Bridgetorm, N. B. Bridgetorm, N. B. Bridgeport, N. B. Bridgetorm, N. B. Bridget

MARITIME PROVINCES AND NEWFOUND-LAND (Continued)

Pop. Index.

Perth, N.B. . . . 1,663 Ca 2

Srotia. Ce 4 Shippigan, N. B. 5-86 Ce 4 Shippigan (isl'd), N. B., Ce 4 Souris East, Prince

Welsdord, N.B. Cb 3 Westville North, N. S. 1,468 Cd 3 S. Westville South, N.

Bell (island)..... Cl 2

Burgoo. Ch 4 Cow Head Ch 3 Ferryland Cle 5 Fogo(island) Ci 3





ARMICE ADLIANT (CONTINUE

Pop. Index.	Pop. Inde
Grand Lake Ck 3 Harbour Grace Ck 4 Harbour Grace Ck 4 Heart's Content Ck 4 Miguelon (island) Ch 4 Placentia Ci 4 St. John's Ck 4	St. Mary's Ck St. Pierre (island) Ch Terra Nova Ci Trinity Ck Twillingate (island) Ci Whiteway Ck
The state of the s	

BRITISH COLUMBIA, MANITOBA, AND THE NORTHWEST TERRITORIES.

Districts, Cities, Toaws, Villages and Forts, Pop. Index. : Pop.

Assiniboia (1891) 30,18	Dora	Nelson, B. C.,	100
		New Westminster, Br.	
		Col	
Battleford, Sask 1,60	Deca	Northwest Ter., 145,000 I	20.0
Brandon, Man 5-38		Osler, Sask 630 P.	
British Col 190,000	a De u		
Calgary, Alta a.86.	Df a		
Carman, Man	Di 7	Queen Charlotte (isl'd),	
Edmonton, Alta . a.fial	DF a	B. C D	de a
Fort Fond du Lac			
		Reginn, Assa a.ogg D	
Fort McLood, Britis		Rocky Mts., B. C D	
_ Columbia		Rossland, B.C. 1978, ono Il	
Fort Liard, Mack	. Dd +	Sankatcherran, N.W.T.	
Fort Providence Mark	Do r	Corl 12 14 146 D	
Fort Providence, Mack	. De r	Saskatchewan, N.W.T.	

| Color March |

NORTH AMERICA.

Yukon (dist.)..... De 1

This is a list of the most important places.

NORTH AMERICA (Continued),

Madood, Can. 1988 F.c. 4





NORTH AMERICA (Continued).

Pop. Index.

San Jose, C. Aufer... Em8

Tampa, U. S., 20,000, E 1 6 Tampico, Mex., 0,885, E h 6

Providence, 154,000 ... E o a

40,958 E n 6 Punta Gorda, U.S. 1,000 I 6

Zacateens, Mexico . . . B d 6

YUKON TERRITORY AND KLONDIKE GOLD

Afognak (isl'd), A.... Gd 3 Agivarik, A. Ge 3 Alaska (peninsula) Ge 4

Alsentia, A. Gec 4 Alagnik, A. Ge a Andreafski, A. Gb a Baranof (isl'd), A. Gg 3

Chilkat (village), A ... Go 3

Circle City, A..... Ge i

Douglas, A. Gg a Dyen, A. (1868). 4,000 Gg a Fork Yukon, A. Ge t

Fort Cudaliy, Can ... Ge 1 Fort Hamlin, A..... Gd 1 Fort Reliance, Can Go 1

Port Selkirk, Can... Gf a Fort St. Michael, A., Gb a Forty Mile Post, Can, Gi a

Homer, A. Gd 3

Junrau, A. (1858)...z, 900 Gg z Kadiak, A. Gd 3 Kaguyak, A. Gd 3 Kenni (fort), A...... Gd z

Ketchikan, A. Gh 3

Koggiung, A..... Ge 3 Koserelski, A..... Ge 2 Kutlik., A.... Gb z

Loring, A. Gh 3
Mentasta(pass), A. Ge a
Meshik, A. Ge 4
Montague(isl'd), A. Ge 3

Nelson fisl'di. A. Ga a Nikolskoi, A..... Ga 5 Nutchek, A. Ge 3 Ogilvie, Can Ge a

Pastolik, A..... Gb a Port Clarence, A.... Gb a

Semidi (isl'd), A Ge 4

Unalaklik, A. Gb i

Honolulu Gf 4 Kahoolawe Island Gf 4 Maui Island Gg 4 Molokai Island Gf 4





RRITISH ISLES (continued),

ar. 108 Ff a

Magic Soda means baking with the bother left out. Better results, too.



To some people all eggs look alike; just as with Baking Sodas. When <u>you</u> have to decide, order Magic Soda and take no other. When you use LYE use the Standard-

GILLETT'S LYE.

Refuse substitutes, imitations, and the various "Just as Good" kinds. CET THE BEST. The package looks like this—



GILLETT'S LYE

following page:

EATS DIRT!

and is also used for the various

Gillett's Lye

IS USFFUL

FOR MANY

PURPOSES

in the household, in stores, offices, factories, steamboats, etc., for making soan, disinfecting and cleaning out drains, removing old paint, softening water, spraying trees, washing dishes (for use instead of Sal Soda); for killing outside closets; for house cleaning, scrubbing, cleaning bathtubs, tile floors, etc.; for removing lettering, or windows; used extensively for scrubbing church and theatre floors. street and railway cars, hotels, the decks of steamboats, steamships, etc.; for photographers' and machinists' use; for foundrymen, bolt and nut makers ; for engineers as a boiler cleaner and anti-incrustator; for brewers and bottlers for washing barrels, bottles, etc., and

101 other Things.



is CHEMICALLY Pure!

There is a vast difference between CHEMICALLY pure and COMMERCIALLY pure coream Tartar. Then there are the numerous ADULTERATED kinds.

CILLETT'S CREAM TARTAR

is put up in ½-lb. and 1-lb. Screw Top Cans; also in ½-lb. and ½-lb. paper packages, and is sold at the same price as the

Look for the YELLOW LABEL

Ein Gielett.

ANTIDOTES TO POISONS,

In nearly all cases of poisoning, the first thing to do is

foot and the steenach. Do not be the patient per to elecfere efter, pertodine, bezoele first its sensors, and concentrated also bed, take strong mustard in an orefection of the strong sensors and the strong sensors are lead use muttard in an emetit, with near waster. Espeon composition was mustard and addity-gel on with magnetisand afterward old, mild, or muchigations liquids. For conspiration, some mustard and addity-gel on with magnetisand afterward old, mild, or muchigations liquids. For order and must be sensors are supported as a sensor of configuration of the strong sensors and the sensors and configuration of the sensors and the sensors and the substitute of the sensors and the sensors and the substitute of the sensors and the sensors and the sensors and the sensors are sensors as a sensor of the substitute of the sensors and the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors and the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor of the sensors and the sensors are sensors as a sensor

Where Rain Never Falls.

The driest place in the world is that part of Egypt between the two lower falls of the Nile. Rain has never been known to fall there, and the inhabitants do not believe travellers when told that water can fall from the sky.

A POEM OF POEMS.

Mrs. H. A. Deming, of San Francisco, is said to have occupied a year in hunting up and fitting together the following 38 lines from 38 English poets. The names of the authors are given below.

1-Why all this toil for triumphs of an hour?

3-By turns we catch the vital breath, and die, 4-The cradle and the tomb, alas! so nigh.

6—Though all man's life may seem a tragedy; —But light cares speak when mighty cares are dumb;

9—Your fate is but the common fate of all; 10—Unmingled joys here to no man befall.

11—Nature to each allots his proper sphere,
12—Fortune makes folly her peculiar care;
13—Custom does often reason overrule,

14—And throw a crief samhline on a fool.
15—Live well, how long or short, permit to heaven,
16—They who forgive most shall be most forgiven.
17—Sin may be clasped so close we cannot see its face.

18—Vile intercourse where virtue has not place; 19—Then keep each passion down, however dear; 20—Thou pendulum betwix a smile and tear;

20—Those pendulum betwix a simile and tear; 21—Her sensual snares let faithless pleasure li 22—With craft and skill to ruin and betray; 23—Soar not too high to fall, but stoop to rise

13.—Soar not too high to fall, but stoop to rise 4.—We masters grow of all that we daspise. 15.—O, then renounce that impious self esteem 6.—Righes have wings, and grandeur is a dre.

26. Riches have wings, and grandeur is a dream sy.—Think not ambition wise because its brave, s8.—The path of glory leads but to the grave, sy.—What is ambition? This a glorious cheat,

se—What is ambition? This a glorious cheat, yo—Only destructive to the brave and great. yi—What's all the gaudy glitter of a crown? yi—The way to biss lies not on beds of down. yi—Thow long we live, not years, but actions, tell;

14—That man lives twice who lives the first life well,
25—Make, then, while yet we may, your God year friend,
25—Whom Christians worship, yet not comprehend,
27—The treast that's given guard, and to yourself be just,
26—For live we how we can, yet die we must.

Young Li, Dr. Johnson J., Popel J., Prier J., Sewall S., Spesser J., Damiel R. Sir Water Raleight Jo. Loose fellow: in Southwell: in Congress: in Chorchill: ga. Rochesteri in J. Armstrong: j. Million: in Bully! 15. Rochesteri in J. Armstrong: j. Million: in Bully! 15. Smallet! in J. Crowley: in Security of Computer States and Compu

HOW TO GET ALONG IN THE WORLD.

Do not stop to tell stories in business hours.

If you have a place of business, be found there when wanted.
"Never fool" in business matters.

Have order, system, regularity, liberality, and promptess.

Do not moddle with business you know nothing of.

Trade is mo

Pay as you go.

Help others when you can, but never give what you cannot afford simply because it's fashionable.

Learn to say "no." No necessity of snapping it out dog fashion, but say it firmly and respectfully.

Learn to think a Be vigilant.

Nevo entitle a customer your houser that an article costs so and as when it does not—he may not value your honor very highly.

Never tell a customer the price of an article is five deliars, but, us he is an old customer, you will sell it to him for four dollars. If he is not an idlet, he will cosmir for four dollars. If he is not an idlet, he will cost

nim for four dollars. If he is not an idiot, he will conclude you are a fool.

Have a place for everything, and everything in its place.

Never have any preferred creditors—it looks as though you were selfah and your.

Never boast about how much money you are making other persons will not be liable to patronize you more freely, and many of them may say harsh things about you.

Never heast about having taken advantage of your

Never boast about having taken advantage of your fellow man in business transactions—it is no better than stealing in any other way.

Never misrepresent your competitors to your customers—you will conclude suffer for it.

Never misrepresent your competitors to your customers—you will sometime suffer for it.

No man can get rich sitting 'round stores and salcoes.

Strive to avoid hard words and personalities.

A man of honor respects his word as his bond. Have but few confidants: the fewer the better. Use your own brains rather than those of others.

Use your own brains rather than those of others.

Never buy an article you do not need, simply because it is cheap and the man who sells it will take it out in

it is cheap and the man who sells it will take it out in trade.

Do not kick every stone in the path.

More miles can be made in a day by going steadily on

More more scan be made in a day by going stendily on than by stopping.

Always command a thorough knowledge of your business and your books.

A smaller business with cash capital produces larger profits than a large one conducted on credit.

Be not too anxious to extend your business or branch out.

Have a smaller house and a larger capital. Goods well bought and discounts saved secure early profits. Avoid outside speculation: the chances are against

Not over-trade; goods in stock are better than charged up in bad debts. Most disputes can be settled by hearing both sides and

Most disputes a believing neither. Table for Calculating Wages, from One Hour to Six Days, at from \$1 to \$20 per Week.

Por 6 1 2 3 Hrs Hrs \$1.00 .164 .334 .50 .01% (3) -05 :058 .081 .024 .05 .071 .124 ,331 .063 .16 .061 .015 084 .124 .90 5/6 .50 1.00 .05 .684 1.163 .05 516 .174 .231 .291 .068[1.33] .058 134 .20 .201 .334 .33 .834 1 .663 .081 1.163 .36 .45 c/6 .50 .541 .461 .061 .064 .70 5/6 .00 75 .15 11.00 1.834 3.004 .184 .303 .55 384 .574 : Q5 x/6 .20 12.002.00 4.00 .40 60 ,80 1.00 .863 1.083 231 466 1.00 1.25 15,00(2.50 5.00 ,50 . .968 18.00 3 (0 6.00

Norm.—If the required sum is not on the table, double some number; for instance, if the salary or wages is \$35.00, double the sum opposite \$15.00, and so on with the rest.

1,261 1,583

BANK DISCOUNT

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